



EUROPEAN MEDICINES AGENCY
SCIENCE MEDICINES HEALTH

30 October 2012
EMA/702274/2012

Questions and answers relating to Restricted tender procedure – EMA/2012/19/IS Provision of Security Consultancy Services

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Questions and answers

No.	Question	Answer
1.	Regarding section 6 of the Pre-qualification questionnaire – Selection criteria: professional and technical capacity Relevant professional qualifications and relevant experience of consultants to be assigned to the Agency with a minimum of five years' experience in security consultancy services. Applicants (companies or groupings of companies, with or without subcontractors) must have at least three security consultants with minimum qualifications within their staff. The minimum required qualifications of the consultants are: CPP (Certified Protection Professional) or PSP (Physical Security Professional) from ASIS or their equivalent	
1.1	Can you clarify whether the BCS Professional Certifications Certificate in Information Security Management Principles is deemed as an equivalent to the ASIS qualifications referred to in Section 6 – relevant professional qualifications?	Yes, we will accept the BCS Professional Certifications Certificate in Information Security Management Principles as an equivalent to the ASIS qualifications referred to in Section 6 – relevant professional qualifications.
1.2	As you may be aware the ASIS qualifications of CPP and PSP are largely US based and not commonly used in Europe. Can you clarify whether comparable SIA or membership of The Security Institute (MSyl https://www.security-institute.org/home_page) would be acceptable as equivalent qualifications? Alternatively are there other European qualifications that would be accepted instead?	Yes, we will accept SIA as comparable and membership of The Security Institute as equivalent qualifications. The Agency will only accept those qualifications which are equivalent to the CPP or BSP certification standard, and indicate experience and competency to carry out future projects specified in the contract notice.
1.3	Would you consider qualifications by means of Masters Degrees in Security Management, and Australian Certificate IV and Diploma in Security Risk Management (http://australiansecurityacademy.com.au/flex/security-risk-management/49/1) appropriate?	Yes, we will accept Masters Degrees in Security Management, and Australian Certificate IV and Diploma in Security Risk Management.

No.	Question	Answer
1.4	Are CISM, CISA, COBIT, CISSP, CEH, ISO 27001, TIGER and MSc Information Security qualifications acceptable equivalents for this procurement?	Yes, we will accept CISM, CISA, COBIT, CISSP, CEH, ISO 27001, TIGER and MSc Information Security as equivalent qualifications.
2.	It has been requested that we provide evidence of the educational and professional qualifications of our proposed team. Please clarify whether it is expected that we are to include copies of the proposed team qualification certificates? If so we will need to blank out the applicants names on these certificates and input the appropriate number for the proposed candidate, is this how you would like us to proceed?	There is no prescribed format for the proof of the educational and professional qualifications. The Agency normally accepts Curricula Vitae indicating the educational and professional qualifications and experience as a sufficient and acceptable proof. Should you also decide to include copies of the proposed team qualification certificates they must bear no indication of name or date of birth (i.e. they should be blanked out), only a number. A separate list should be included showing the association between these numbers and actual names.
3.	Is the EMA currently ISO 27001 certified?	No, the EMA is not ISO27001 certified.
4.	Does EMA have policies & procedures already defined for the existing environment or will it be written from scratch?	The EMA already have approved policies and procedures already defined for the existing environment.
5	Does the EMA have a vulnerability assessment tool? If yes, can we utilise the same for assessment?	The EMA has a vulnerability assessment tool and you can utilise the same for assessment.
6.	Is achieving ISO 27001 certification the primary objective of this work assignment? Will it be applicable to only the new premises which EMA is moving to or all EMA premises?	Achieving ISO 27001 certification is not the primary objective of the work assignment, however the Agency is applying the same management system principles and endeavours to work in compliance with the information security standard.
7.	Does the EMA expect us to define SLAs in the process wherever required e.g. procurement process?	Should the successful tenderer be requested to assist with preparation of documents for EMA procurement procedures this may include preparation/revision of SLAs.

No.	Question	Answer
8.	What is the expected scope of physical penetration testing?	The expected scope of physical penetration testing will include EMA security systems, but further details will be provided in the technical specifications sent to those who are be invited to tender.
9.	What is the expected scope of system penetration testing?	The expected scope of system penetration testing will be for external network, internal network, Wi-Fi and social engineering.
10.	Regarding Technical surveillance countermeasures, Please elaborate on this point. Is this an advisory service based on external threat intelligence, EMA's security architecture, or does it also involve any threat monitoring service?	This will be an ad-hoc service, which would involve a survey to detect the possible presence of surveillance devices or hazards. Further details will be provided in the technical specifications sent to those who will be invited to tender.
11	Regarding point 6.3 A list of the principal services provided, relevant to this tender procedure, in the past three years, with contract values, dates and recipients, public or private. (8 points) Can you please be specific about how many contract examples you require?	It is at the applicants' discretion to decide which and how many contracts to include in their response to prove that they have relevant experience in provision of security consultancy services (as described in the contract notice) to comparable clients.
12	Is the EMA relocating its offices within the UK or to another country in the EU?	The EMA will be relocating all its offices to 30 Churchill Place, Canary Wharf, London E14 in the second half 2014.
13	Are CESG, Tiger QSTM and GIAC Security qualifications acceptable equivalents for this procurement?	Yes, we will accept CESG, Tiger QSTM and GIAC as equivalent qualifications for this procurement.

Document history

Version	Who	When	What
0.1	Ruggero De Cristofano	24/10/2012	Points 1 to 11 published on 29 /10/2012.
0.2	Ruggero de Cristofano	31/10/2012	Points 12 to 13 published on 31/10/2012.