

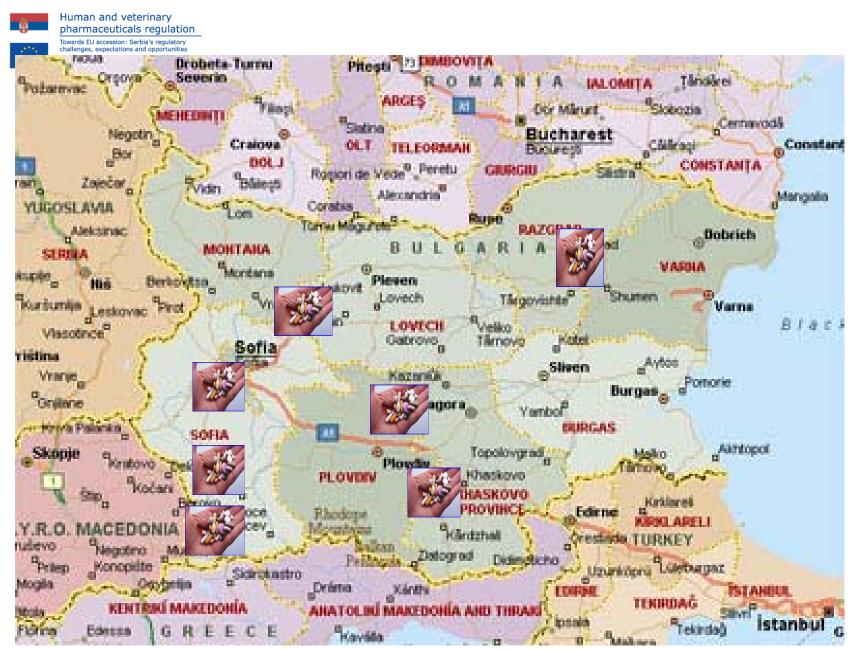






EU/EC Acquis caummunautaire: perspectives from a member state

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Presentation title (to edit, click View > Header and Footer)



BG Pharma Sector before 1989

- Fully centralized
- •One state owned pharmaceutical holding **PHARMACHIM** (the only BG producer, wholesaler, importer, exporter, distributor of MPs and MDs)
- Institute for State Control of Drugs (laboratories for analyses + PhVG + Commission for Registration of MPs)



Harmonisation Activities before 1989

COMECON

Council for Mutual Economic Assistance



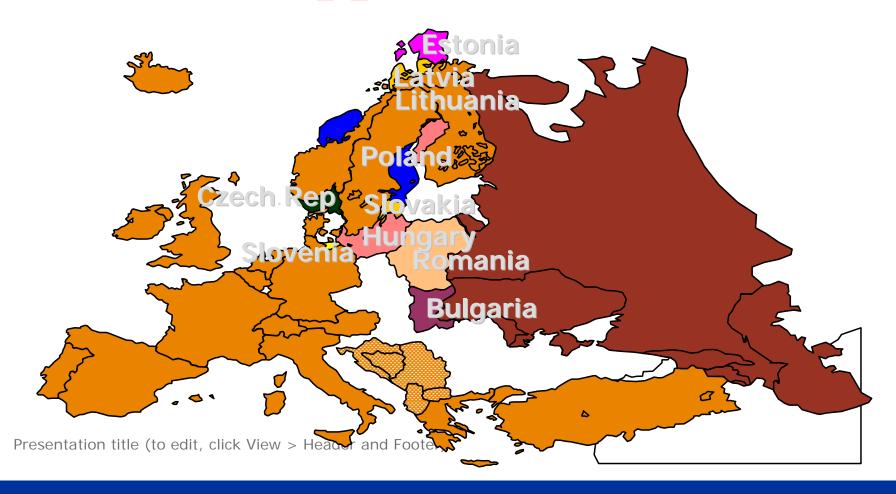


9 November 1989





European borders between CEE and EU were removed but divergences appeared





Divergences between EU and CEE

- Inadequate political instruments
- Feeble civic culture
- Different institutional and capacity development
- Week administrative capacity
- Incoherence in standards
- Disharmony in regulations and procedures

No influence on the Acquis caummunautaire according to country preferences and action capacities



PHARE BG Project 1993-1996 Targets

- Capacity building
- Institutional building
- Implementation of A.C. in national pharmaceutical law



PHARE BG Project 1993-1996 Instruments

- Study tours to the EU DRAs
- Experts visits from EU DRAs
- Seminars in Bulgaria (with the industry)

Contributing countries - At, Be, De, Dk, Es, Fi, Fr, NI, Pt, UK

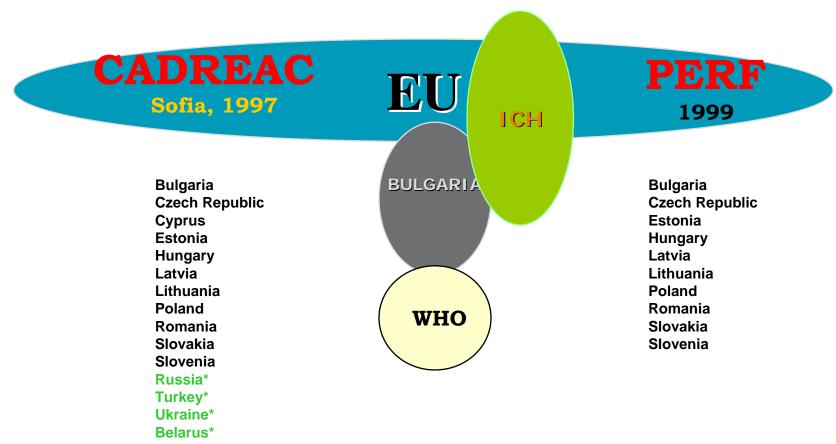


PHARE BG Project 1993-1996 Achievements

- New Drug Law (1995) + 32 bylaws based on
 10 EU directives / ICH guidelines
- Transformation of *Institute for State Control* of *Drugs* into Natl. regulatory body = Agency
- •Implementation of EU regulatory requirements in dossier assessment (Q+S+E), GMP, GCP, GLP, GDP, Pharmacovigilance, Telematics, etc.



Harmonization Activities after 1997



^{* -} Observers



CADREAC

Initiated in 1997 in Sofia and renewed on 1 May 2006

- Simplified EU centralized procedure introduced for the CADREAC members
- Exchange of safety and pharmacovigilance data
- Set-up of regulatory networking with MSs



PERF

Boosted mutual understanding and confidence between EU and CEE

- Inter-agency training (joint activities, exchange of scientific information and staff, attendance at EU regulatory W. Party meetings, case studies)
- Expanded networking between EU/CEE
 Drug Regulatory Authorities



Achievements

Regulatory environment

- Regulatory system improved overall consistency and visibility
- Regulatory standards open, visible, predictable and time-controlled
- Regulatory authority transparent, efficient, flexible and independent in decision-making



Achievements Harmonized Regulatory Practices

- Quality management systems -
- Defined performance indicators
- Transparent cost-effective procedures
- Dossier assessment high standards + consistent in methodology and criteria
- Telematics
- secure, sound and reliable network
- usage of appropriate and compatible technology



BG Drug Law in 2003

- Administrative procedure less burden
- "Competent person"
- Data exclusivity 10 + 1 yr for new indication
- Test and trials of generic not contrary to patent rights or to SPC – (Bolar)

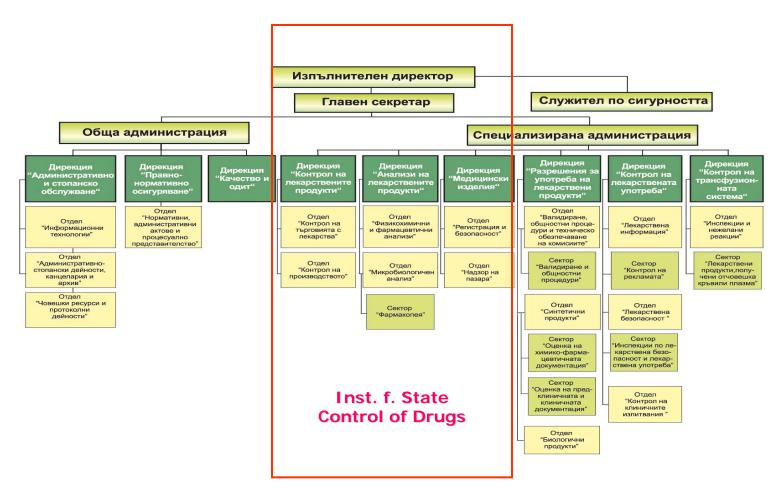


BG Drug Law in 2007

- No transition period, no closed doors
 - New format of applications Feb 07
 - DMF for API introduced
 - CTD format for all new submissions and renewals
 - New registration procedure for national application
 - CP all national registrations terminated
 - CTA format introduced for clinical trials
 - Bioequivalence GLP requirements

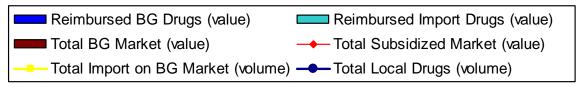


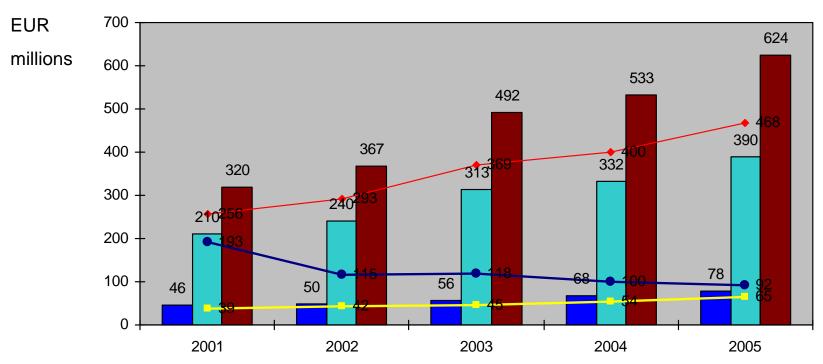
Bulgarian Drug Agency





Bulgarian Drug Market



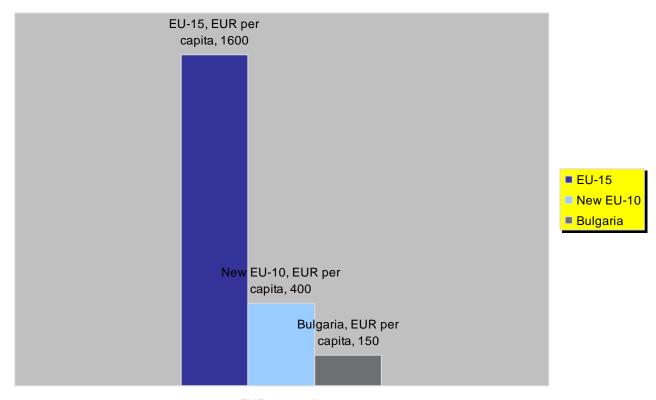


Source: BDA/ABPhM



Pressure on Health Care Budget

Gap in Health Care Budget



EUR per capita



Outcomes for the Patients

- Quicker access to new therapeutic alternatives
- Enhance quality of life
- Better for patients information on MP
- Regulatory information public available
- Compulsory order + readability of PILs
- Braille



Outcomes for the BG Pharma Business

- Around 80 private manufacturers
- Over 300 privateimporters/distributors
- Over 4000 private pharmacies



































Local Manufacturers under the EU Regulatory Rules

- Consolidation of the local business big companies have become bigger, small ones have disappeared
- Companies' portfolio have been shortened,
 optimized and prioritized
- New generic molecules were developed or insourced from attractive suppliers



Local Manufacturers Management

- Operations management building new production facilities and maintaining GMP and other quality assurance standards
- Human resources management cutting costs and raising the standard of professional expertise
- Financial management raising the value for shareholders



Other Opportunities

- •Geographical expansion & pipeline development and growth through penetration in new markets, acquisitions at national and above national level, Outsourcing R&D and production
- Cross-licensing and partnerships with EU based companies
- Community registration procedures



Outcomes for the Local Industry



- Technological modernization
- Increased technical expertise
- Strengthened competitiveness and research capacity
- Minimized political pressure