

Innovative reward mechanism

A Case Study Using Claims Data from the Netherlands

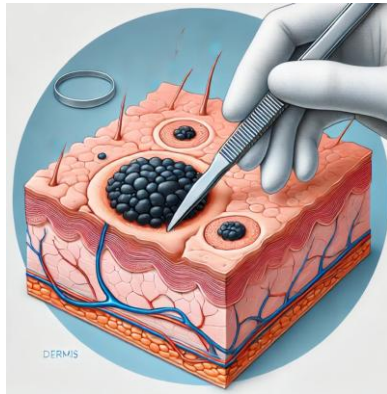
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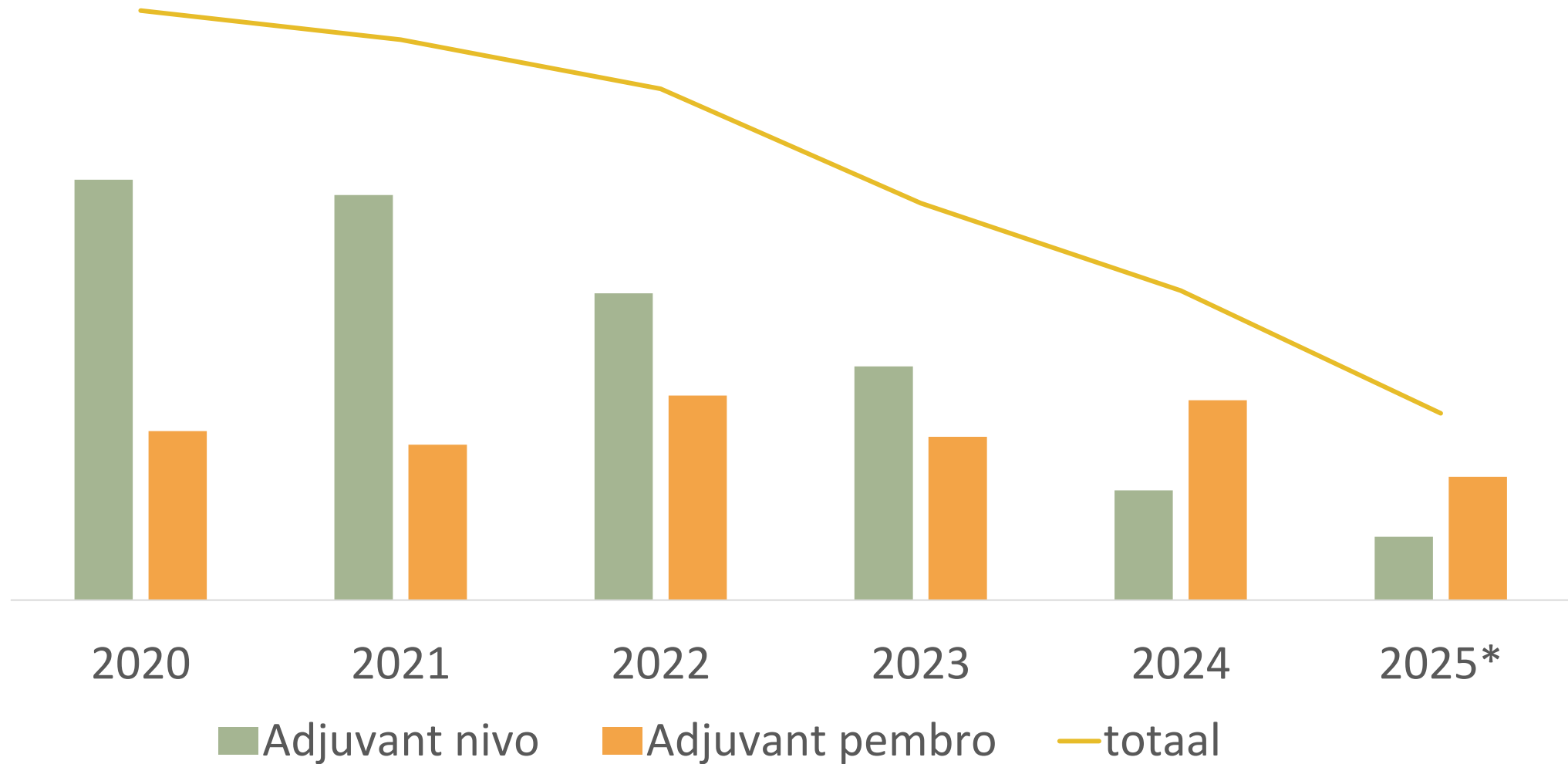
Authorised indications in Resected Stage III or IV melanoma

EORTC 1325 / KEYNOTE-054
and CheckMate-238



1 year of adjuvant therapy

Continuous decline in the number of patients receiving adjuvant therapy based on the label



*The 2025 claim data were not yet complete



ORIGINAL ARTICLE



Neoadjuvant–Adjuvant or Adjuvant-Only Pembrolizumab in Advanced Melanoma

Authors: Sapna P. Patel, M.D. , Megan Othus, Ph.D., Yuanbin Chen, M.D., Ph.D., G. Paul Wright, Jr., M.D., Kathleen J. Yost, M.D., John R. Hyngstrom, M.D., Siwen Hu-Lieskovan, M.D., Ph.D., , and Antoni Ribas, M.D., Ph.D. [Author Info & Affiliations](#)

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Cancer Institute and Merck
Sharp and Dohme

3 doses of
neoadjuvant



15 doses of
adjuvant

SWOG S1808



ORIGINAL ARTICLE



Neoadjuvant Nivolumab and Ipilimumab in Resectable Stage III Melanoma

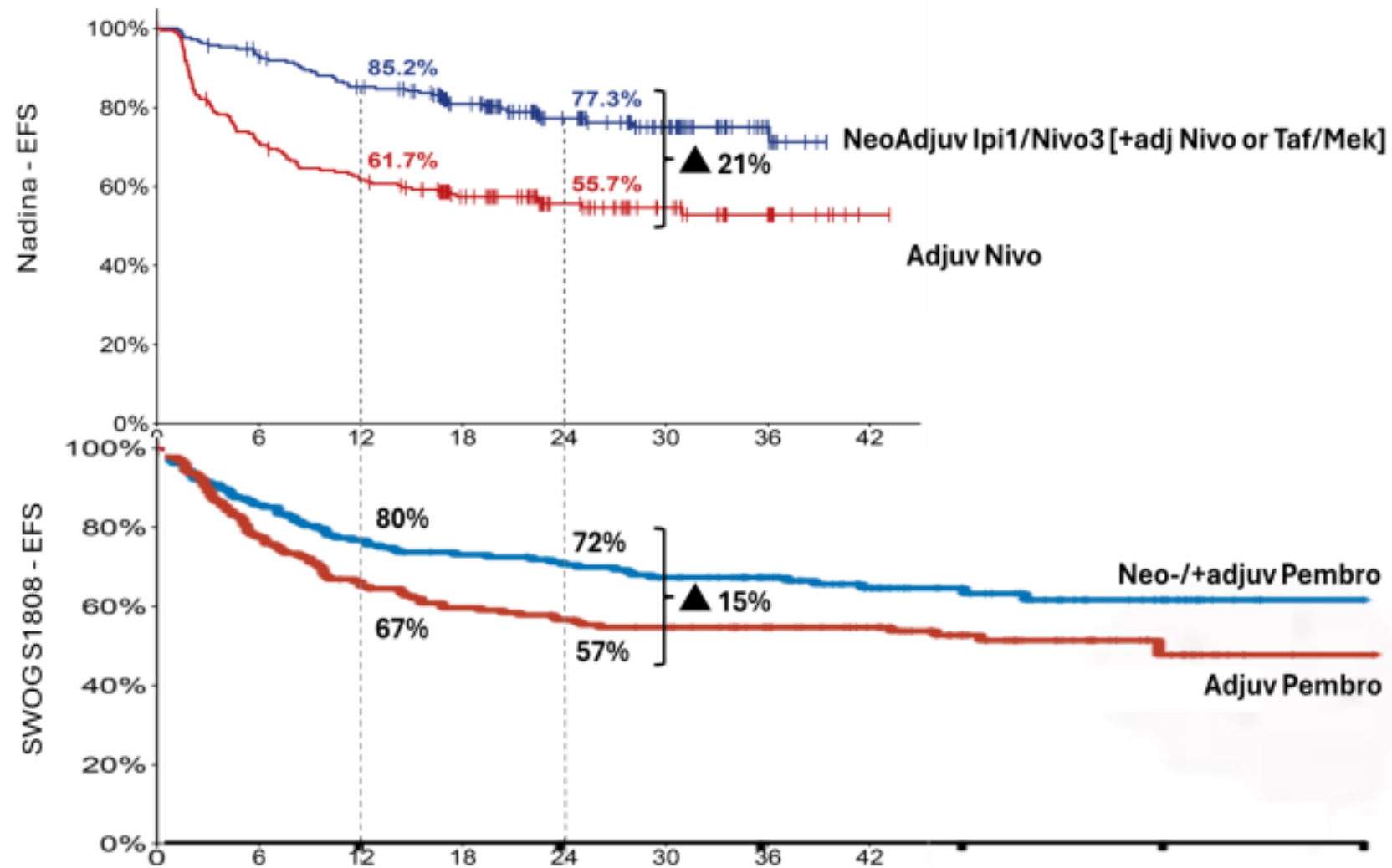
Authors: Christian U. Blank, M.D., Ph.D., Minke W. Lucas, M.D. , Richard A. Scolyer, M.D. , Bart A. van de Wiel, M.D., Ph.D., Alexander M. Menzies, M.D., Ph.D., Marta Lopez-Yurda, Ph.D., Lotte L. Hoeijmakers, M.D.,  +60, and Georgina V. Long, M.D., Ph.D. [Author Info & Affiliations](#)

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Funded by Bristol Myers
Squibb and others

NADINA trial





HR (95% CI)	Log Rank P-value
0.40 (0.28-0.57)	<0.001
0.67 (0.42-0.94)	0.02

Initial regimens

Optimised regimens

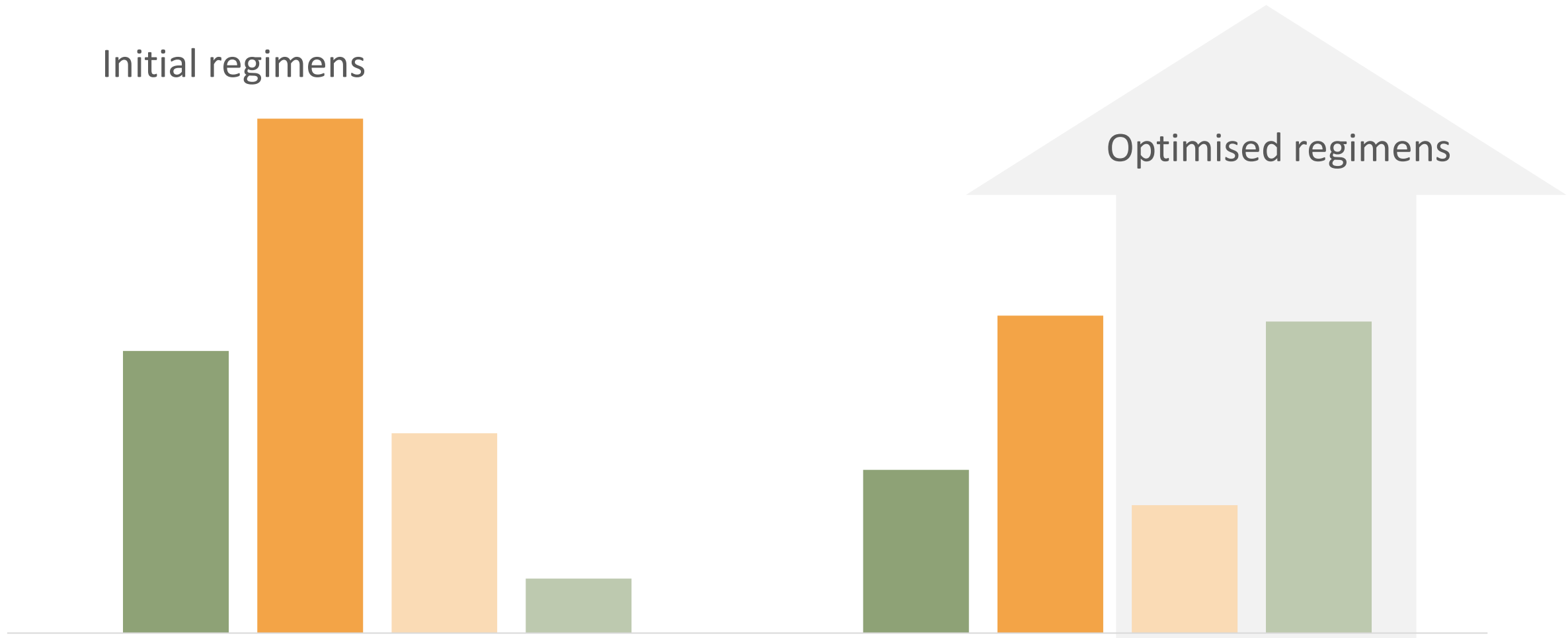
Number of patients

2024

2025

■ Adjuvant nivo ■ Adjuvant pembro ■ SWOG ■ NADINA

*The 2025 claim data were not yet complete



Summary

Post-Marketing dose-optimisation studies could lead to a competitive advantage

- ✓ Resource-saving schemes are encouraged by hospitals and payers
- ✓ An improved efficacy and safety profile results in stronger clinician trust