

EUROPEAN  
MEDICINES  
AGENCY

## Key achievements of the EMA's SME regulation

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EMA Roundtable meeting - 15<sup>th</sup> anniversary of the SME Office

Presented by Leonor Enes on 27 November 2020  
Scientific Officer | SME Office | Regulatory Science and Innovation Task Force (TRS)

An agency of the European Union



## EU SME regulation and EMA SME Office

### Human medicines

- Support to development
- Marketing authorisations

### Veterinary Medicines

- Support to development
- Marketing authorisations

## SME action plan 2017-2020

## Key achievements



# SME regulation and EMA SME Office

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## SME regulation(EC) No 2049/2005 of 15 December 2005

Aims to promote innovation and development of new medicines by SMEs

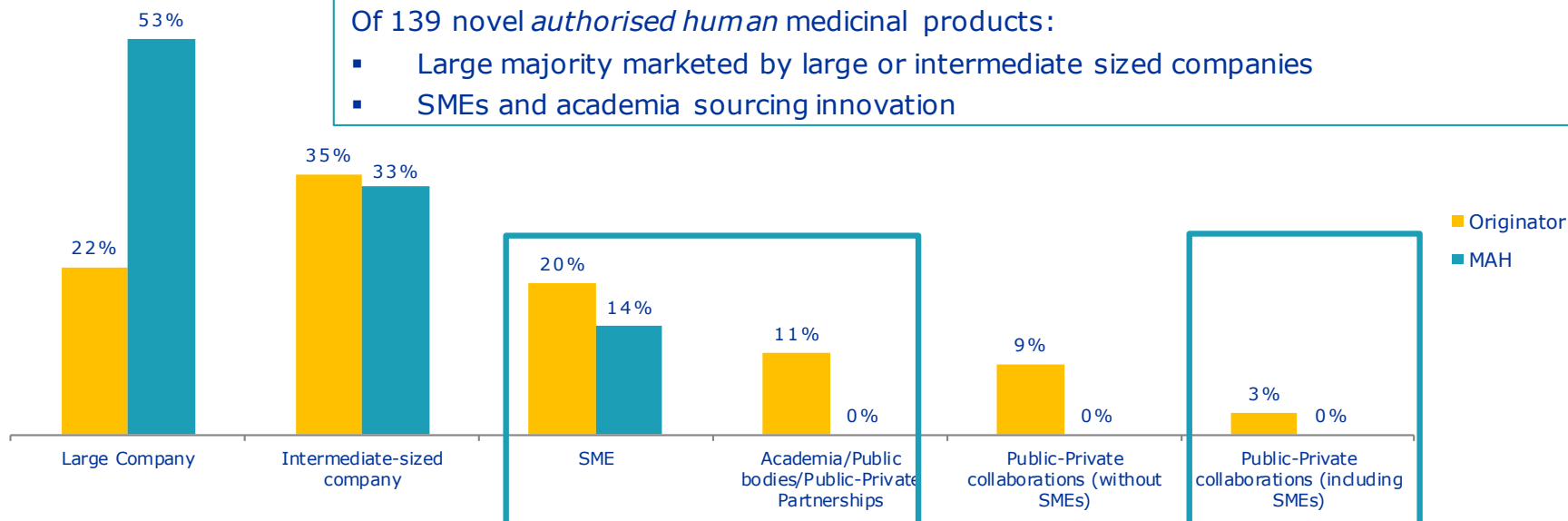


### SME Office launch - 2005

#### Sourcing of Centralised Procedure novel medicines in the EU (2013-2015)

Of 139 novel *authorised human* medicinal products:

- Large majority marketed by large or intermediate sized companies
- SMEs and academia sourcing innovation



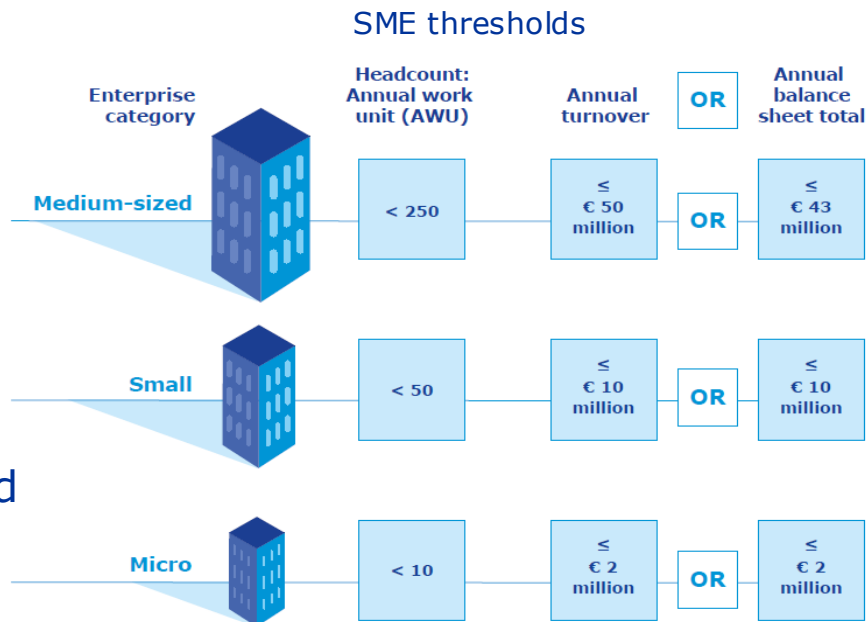
## Assistance to SMEs

- Assignment and renewal of SME status
- Regulatory Assistance
- SME Briefing Meetings
- Fee Incentives\*
- Translation Assistance for the product information
- Training and Awareness via info days, SME Newsletters and mailings targeted at SMEs
- Partnering and Networking

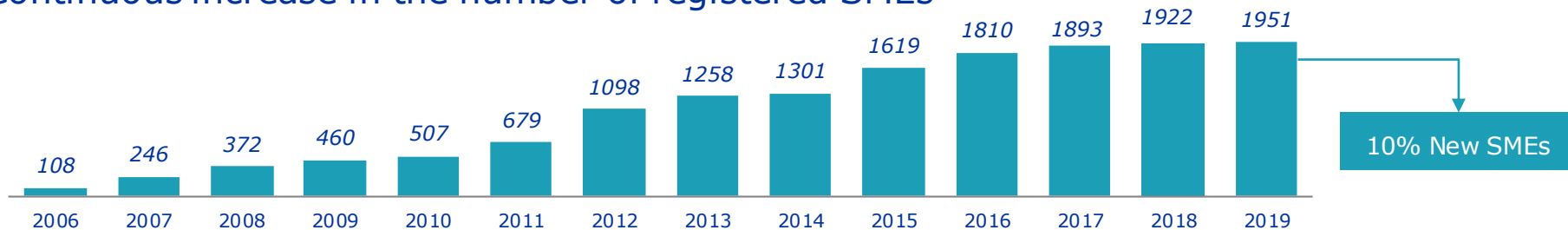
\*Orphan regulation, ATMP and Pharmacovigilance fee regulations

## SME Definition

Commission recommendation 2003/361/EC



## Continuous increase in the number of registered SMEs



2019

### Type

human 78%  
veterinary 4%  
human/veterinary 4%  
service providers 14%

### Size

micro 40%  
small 34%  
medium 26%

### Ownership structure

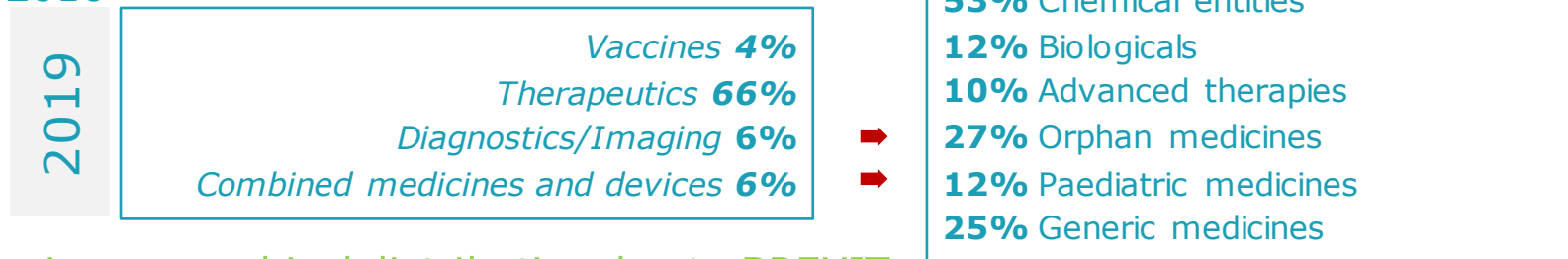
autonomous 48%  
linked 44%  
linked/partner 5%  
partner 3%

Almost half of enterprises are micro and autonomous

Increase in the percentage of academic spin offs from 9% (2016) to 12% (2019)

## SME in 2019

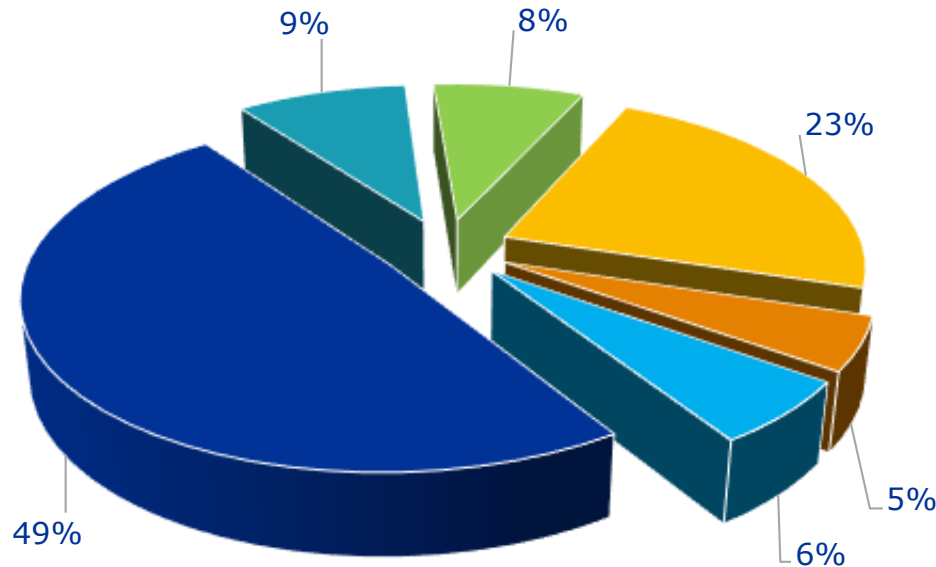
Increase in the number of companies developing orphan and paediatric medicines versus 2016



Changes in geographical distribution due to BREXIT



## Distribution of shareholders profile



- Natural persons
- Investment firms / institutional investors
- Venture capital
- Corporate/private ownership
- Business angels
- Public investment



## Administrative, regulatory and procedural queries from SMEs

[SME@ema.europa.eu](mailto:SME@ema.europa.eu)

SME Helpline:

+31 (0)88 781 8787



Response by email or phone



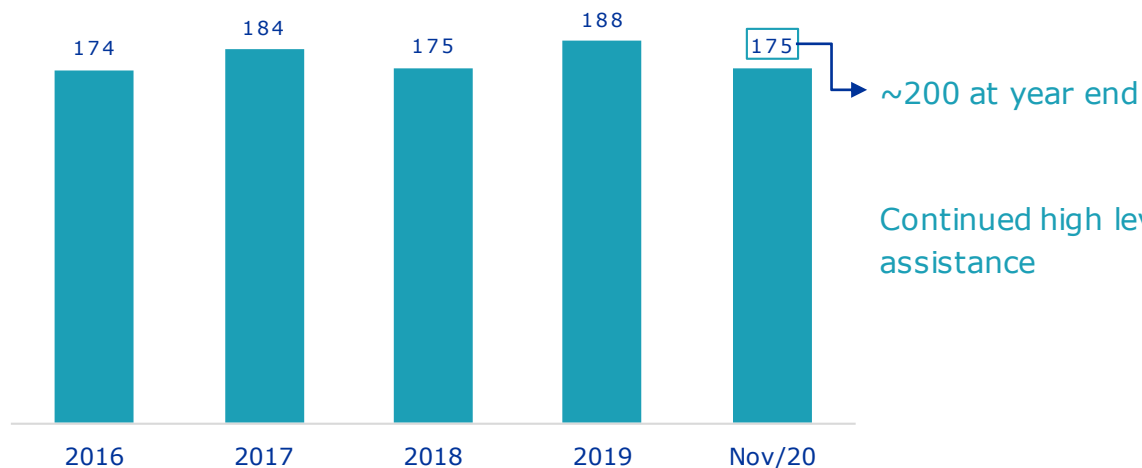
Interaction with other EMA offices



Meetings

## Most common topics addressed

- SME definition and incentives
- Early development advice: Scientific advice /PRIME/ITF
- Regulatory topics (e.g. eligibility to CP, legal basis, data protection)
- Criteria for orphan designation, market exclusivity
- Paediatric requirements
- BREXIT



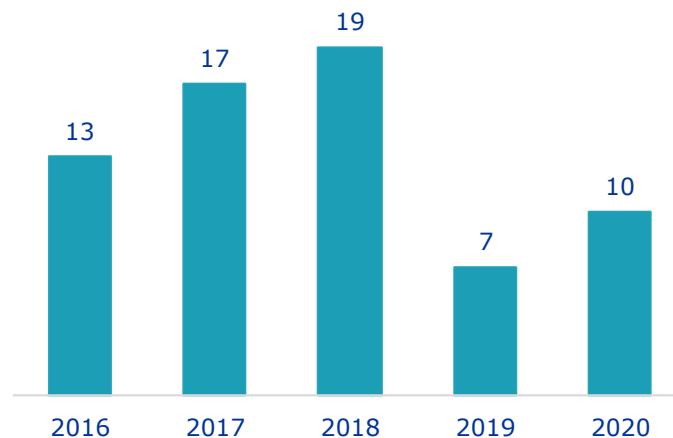
Continued high levels of regulatory assistance

- Platform for early dialogue with SMEs.
- Discuss the regulatory strategy of a medicinal product development & navigate the range of procedures and incentives available.
- Multidisciplinary EMA group.
- Joint screening SME/ITF meeting requests within Regulatory Science and Innovation Task Force (TRS)

→ Therapeutic indications: mainly oncology, rare diseases, anti-infectives and CNS  
Majority at early stage of development

Year	Average N. of meetings
2006-2010	5
2011-2015	9
2016-2020	13

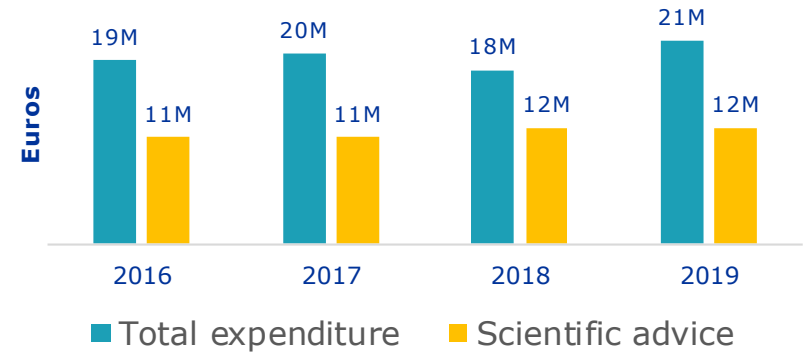
N. of SME Briefing meetings



- Scientific advice (SA)
  - 90% fee reduction; 100% for orphan products\*
- Application for MAA
  - Fee deferral to 45 days after EC decision
  - Fee waiver for SME orphan MAA\*
  - Conditional fee exemption where EMA SA followed and dossier not successful
- Inspection (pre- and post-authorisation) - e.g. 90% fee reduction (and deferral on pre-authorisation inspections)
- Translation assistance - Assistance with translations of the product information (PI) documents submitted in an initial marketing authorisation application
- Post-authorisation procedures and Pharmacovigilance\*\*
  - 40% fee reduction for small/medium enterprises (exemption for micro enterprises)
- Maximum Residue Limit (MRL) - 90% fee reduction for establishment, extension or modification of MRLs

\*Orphan regulation  
 \*\* Pharmacovigilance regulation

## SME Fee incentives (Millions)



## Translation assistance costs (Thousands)



## Training & awareness

### *Info days*

*Regulatory training courses tailored for SMEs.*

### Newsletters

*Circulated quarterly; published on EMA Website.*

### *Announcements*

*Information sent by email to SMEs and stakeholders.*

### SME User Guide



## Partnering & networking

### SME Register

- *to increase information available on SMEs.*
- *to facilitate and promote interaction, partnering and networking between SMEs.*

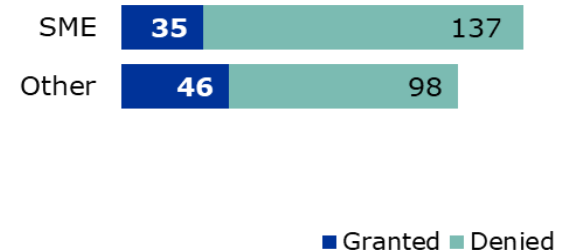
### *Participation to conferences and events*

# Human medicines

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## Support to development

- SMEs represent more than half of the requests for eligibility
- **Almost 50% of products in PRIME are from SME developers (35)**
- Lowers success rate of applications for PRIME for SMEs 20% (vs 32% for medium large companies)
- Few early entry requests (2 granted)
- **63% orphan medicines (22)**
- **43% ATMPs (15)**
- Therapeutic areas more represented: oncology/haematology, neurology, infectious diseases



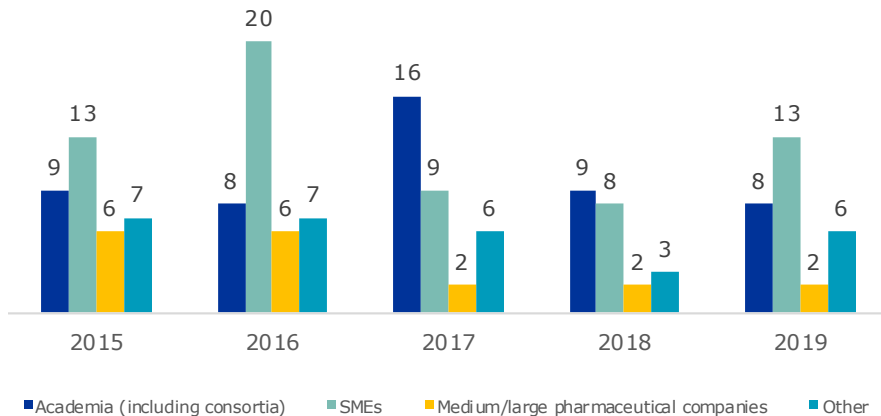
figures as of November 2020

INCENTIVES

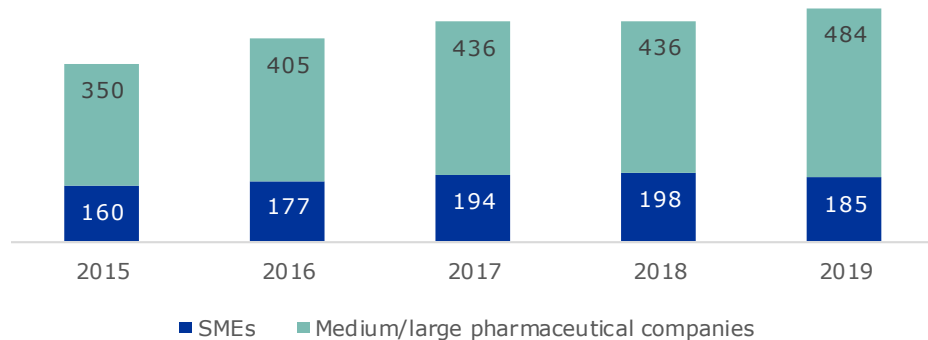
- ➔ Early entry point for SMEs: on the basis of compelling non-clinical and tolerability data from initial clinical trials
- ➔ SME briefing meetings: opportunity to discuss and receive guidance on PRIME

In 2019 around 30% of SA/PA requests and 45% of ITF meetings were from SMEs

**ITF briefing meetings by affiliation**



**Scientific advice requests by affiliation of requester**



2019 Figures	Total	SME (%)
Scientific advice	549	144 (26%)
Protocol assistance	125	41 (33%)
Parallel consultations with HTA	20	3 (15%)
Qualification of novel methodologies	16	11 (69%)

➔ 13 ATMP certifications finalised (end 2019)

\* Protocol assistance for designated orphan medicinal products.

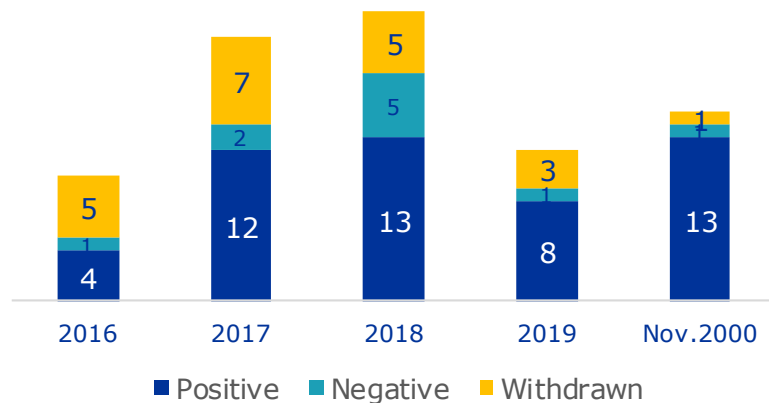
# Human medicines

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## Marketing authorisations



## SME - MAA outcome per year (2016 – Nov.2020)



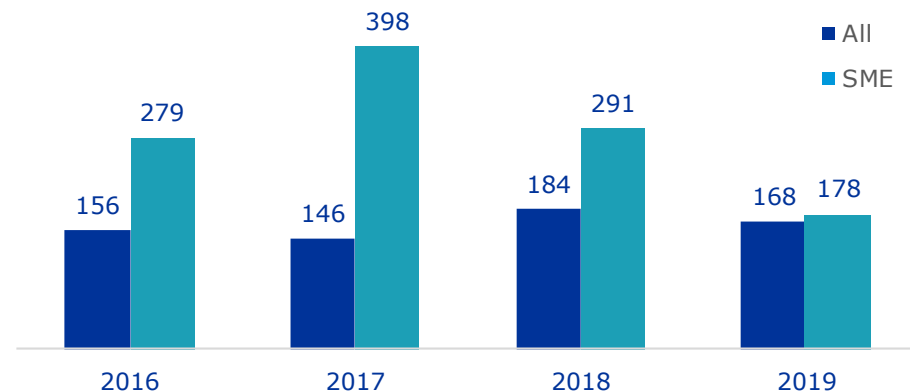
- Increase in success rate

	2016	2017	2018	2019	Nov. 2020
Success rate	40%	57%	57%	67%	87%

Updated 06.07.2021

## 2016-2019

- Reduction in average number of days of company clock-stop (positive opinions)

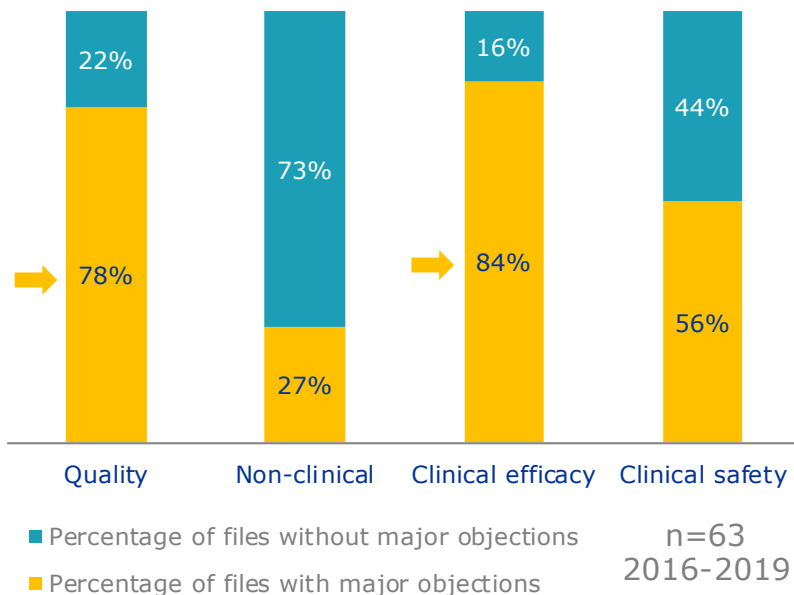


- Prior scientific advice: 62%
- Legal basis: 67% full application

## Major Objections (MO) quality and clinical efficacy

### SMEs

Analyses of Major Objections (MO) 2016-2019



### Orphan medicines

### ATMPs



**Matthias P. Hofer<sup>1</sup>, Hanna Hedman<sup>1,2</sup>, Maria Mavris<sup>1</sup>, Franz Koenig<sup>2</sup>, Thorsten Vetter<sup>1</sup>, Martin Posch<sup>2</sup>, Spiros Vamvakas<sup>1</sup>, Jan Regnstrom<sup>1</sup> and Stina Aarum<sup>1</sup>**

<sup>1</sup> European Medicines Agency, 30 Churchill Place, Canary Wharf, London E14 5 EU, UK

<sup>2</sup> Center for Medical Statistics, Informatics, and Intelligent Systems, Section for Medical Statistics, Medical University Vienna, Spitalgasse 23, 1090 Vienna, Austria



Molecular Therapy  
**Methods & Clinical Development**  
Original Article



**Mitigating Deficiencies in Evidence during Regulatory Assessments of Advanced Therapies: A Comparative Study with Other Biologicals**

Magdi Elsallab,<sup>1</sup> Christopher A. Bravery,<sup>2</sup> Andreas Kurtz,<sup>1</sup> and Mohamed Abou-El-Enein<sup>1-3</sup>

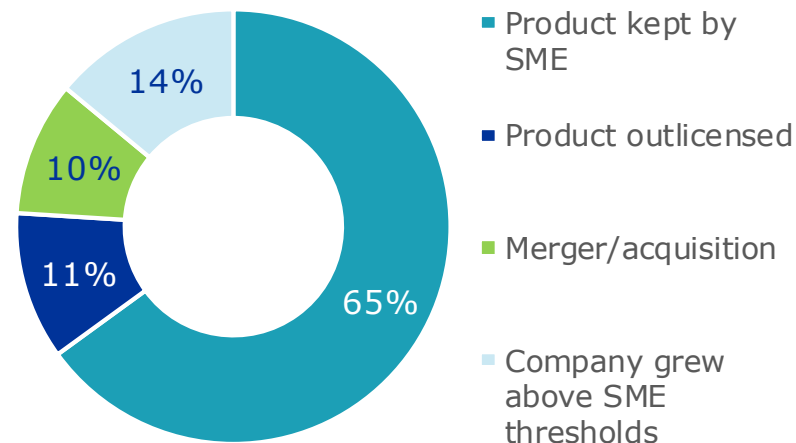
<sup>1</sup>BfH Center for Regenerative Therapies (BCRT), Charité-Universitätsmedizin Berlin, 13353 Berlin, Germany; <sup>2</sup>Consulting on Advanced Biologicals (Advbiols) Ltd, London, UK; <sup>3</sup>Berlin Center for Advanced Therapies (BcCAT), Charité-Universitätsmedizin Berlin, Berlin, Germany

Advanced therapy medicinal products (ATMPs) comprising cell therapy, gene therapy, and tissue-engineered products, offer a multitude of novel therapeutic approaches to a wide and manufacturing problems contributed to the other withdrawals.<sup>4,5</sup> It is expected that pharmaceutical development programs generate safety and efficacy evidence that is not only sufficient to support

## Out-licensing/ merger and acquisitions

Out of 63 products with an SME applicant at the time of MAA and with a positive opinion over 2016-10/2020

- 65% (41) of products kept by SMEs which maintained SME status
- 14% (9) of products kept by SMEs which grew above thresholds



Product kept by SME

Company grew above  
SME thresholds

Merger/acquisition

Product out-licensed

41 (65%)

9 (14%)

6 (10%)

7 (11%)

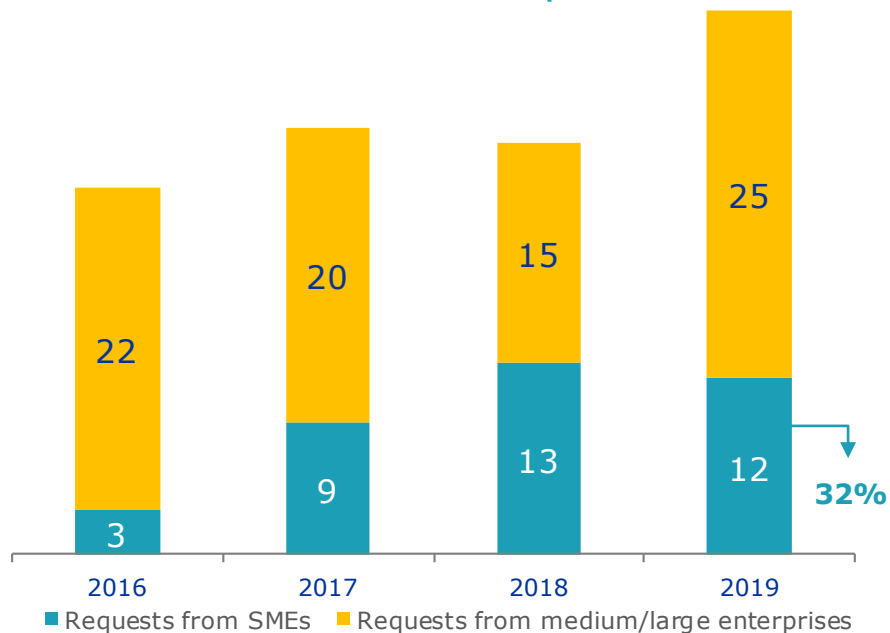
# Veterinary medicines

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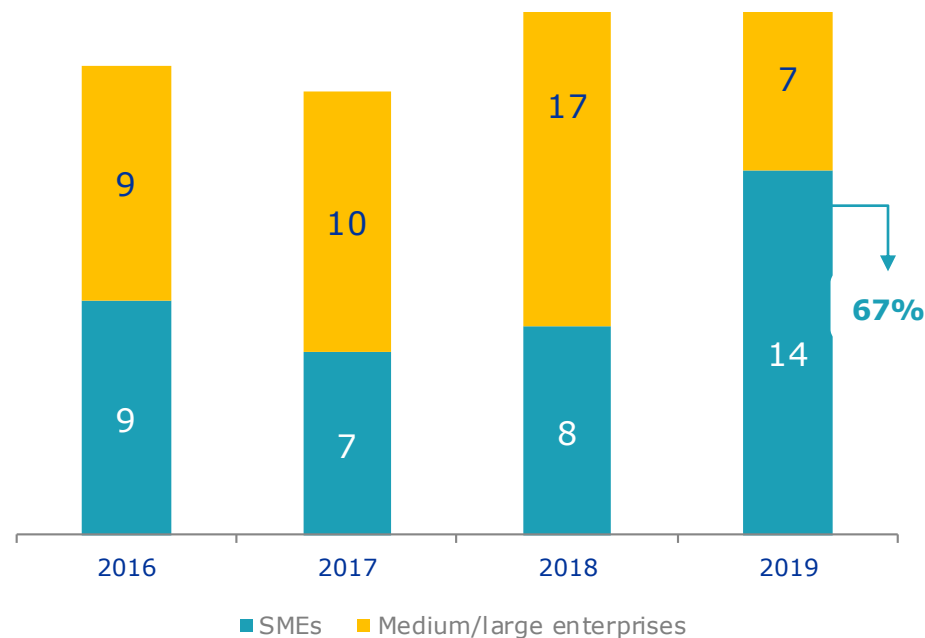
Support to development & marketing authorisations

## High number of SME applicants for both MUMs and Scientific Advice

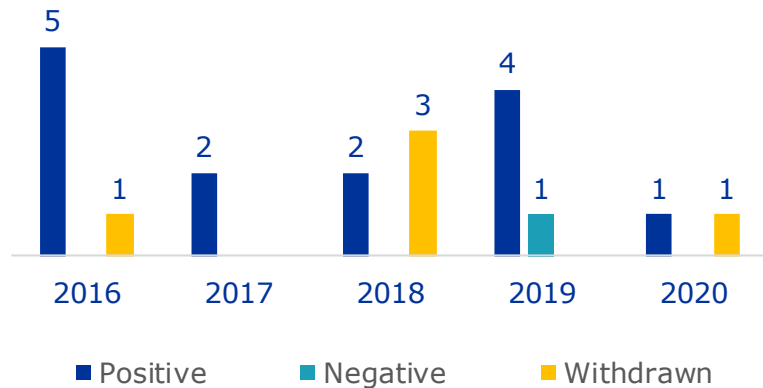
### Number of MUMs classification requests



### Veterinary scientific advice requests by affiliation of requester



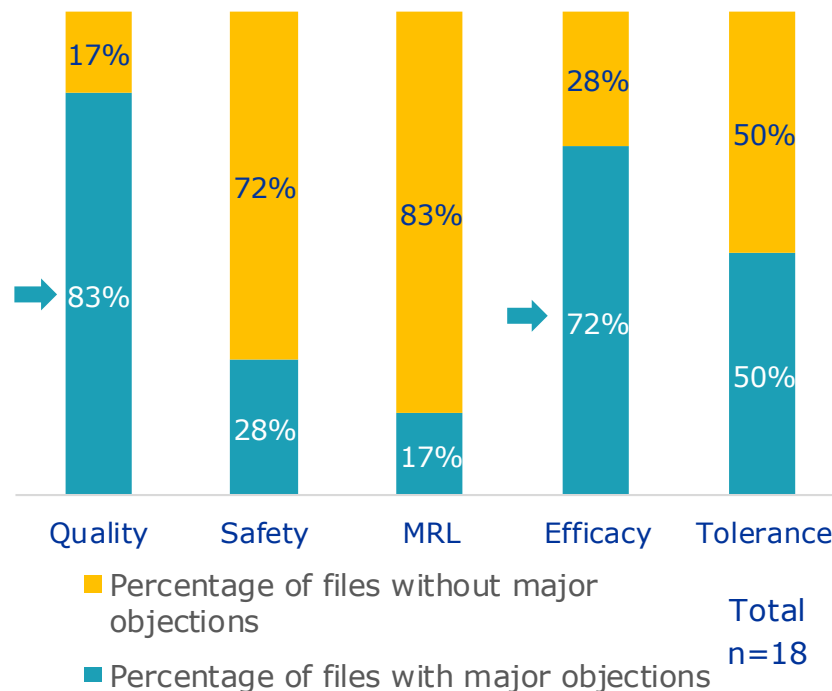
## SME - MAA outcome per year (2016-2020)



## 2016-2019

- Success rate for veterinary products: 76%
- Prior scientific advice 56%
- Legal basis: 67% full

## Analysis of Major Objections (2016-2019)



## Themes (11 objectives including 16 actions):

- Raising awareness of the EMA SME initiative to stakeholders in the innovation lifecycle;
- Developing regulatory knowledge base of SMEs in the pharmaceutical sector;
- Fostering pharmaceutical innovation for human and veterinary medicines;
- Engaging with SMEs, partners and stakeholders;

The plan delivered on the objectives and actions identified



## Actions to be further developed:

Training and education: e.g. veterinary; medical devices, building on networking structures and tools (EU-NTC and EU-IN)

Promoting early interactions on medicine development (e.g. PRIME pre-submission meetings for SMEs, drug device combination products)

Engaging with innovation clusters, bio-incubators, investors, academia and non-profit research organisations

Cooperation with EU institutions, bodies, EU Network (e.g. SME definition; SME supporting measures)

Engaging with international regulators

1

Continuous increase in SMEs registered with EMA

2

Increased use by SMEs of regulatory assistance and fee incentives

3

High number of requests for support to development (SA, PRIME, ITF and SME briefing meetings)

4

High percentage of SMEs (orphan medicines and ATMPs) in PRIME scheme

5

Training and awareness (info days, webinars, SME newsletter, SME user guide, target communications)

6

Throughout the last 15 years >130 products were approved by EMA with SME active status. Much more were developed by SMEs



# Selection of products developed by SMEs



## Strimvelis (H)

Opinion March 2016



New gene therapy for the treatment of children with ultra-rare immune disorder

SME during development

SME

## Spherox (H)

Opinion May 2017



New advanced therapy to repair cartilage defects in the knee

SME at marketing authorisation

## Slentyto (H)

Opinion July 2018



New paediatric-use marketing authorisations

SME

## Syvazul BTV (V)

Opinion November 2018

Bluetongue virus vaccine (multi-strain) for sheep and cattle

SME

## Zynteglo (H)

Opinion March 2019



New gene therapy to treat rare inherited blood condition

SME during development

## Idefixir (H)

Opinion June 2020



New treatment to enable kidney transplant in highly sensitised patients

SME

## Varromed (V)

Opinion October 2016

Treatment of varroosis, one of the main diseases of honey bees

SME

## Yescarta (H)

Opinion June 2018



One of the first CAR-T cell medicines recommended for approval in the European Union

SME at marketing authorisation application

## Luxturna (H)

Opinion September 2018



New gene therapy for rare inherited disorder causing vision loss

SME at marketing authorisation application

## HorStem and

## Arti-cell Forte (V)

Opinion February 2019

Stem cell products Lameness in horses

SME

## Hepcludex (H)

Opinion May 2020



Treatment of chronic hepatitis delta virus infection

SME

## Libmeldy (H)

Opinion October 2020



New gene therapy to treat rare genetic disorder metachromatic leukodystrophy

SME

Thank you for your attention

# Any questions ?

## Further information

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Contact me at [sme@ema.europa.eu](mailto:sme@ema.europa.eu)

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