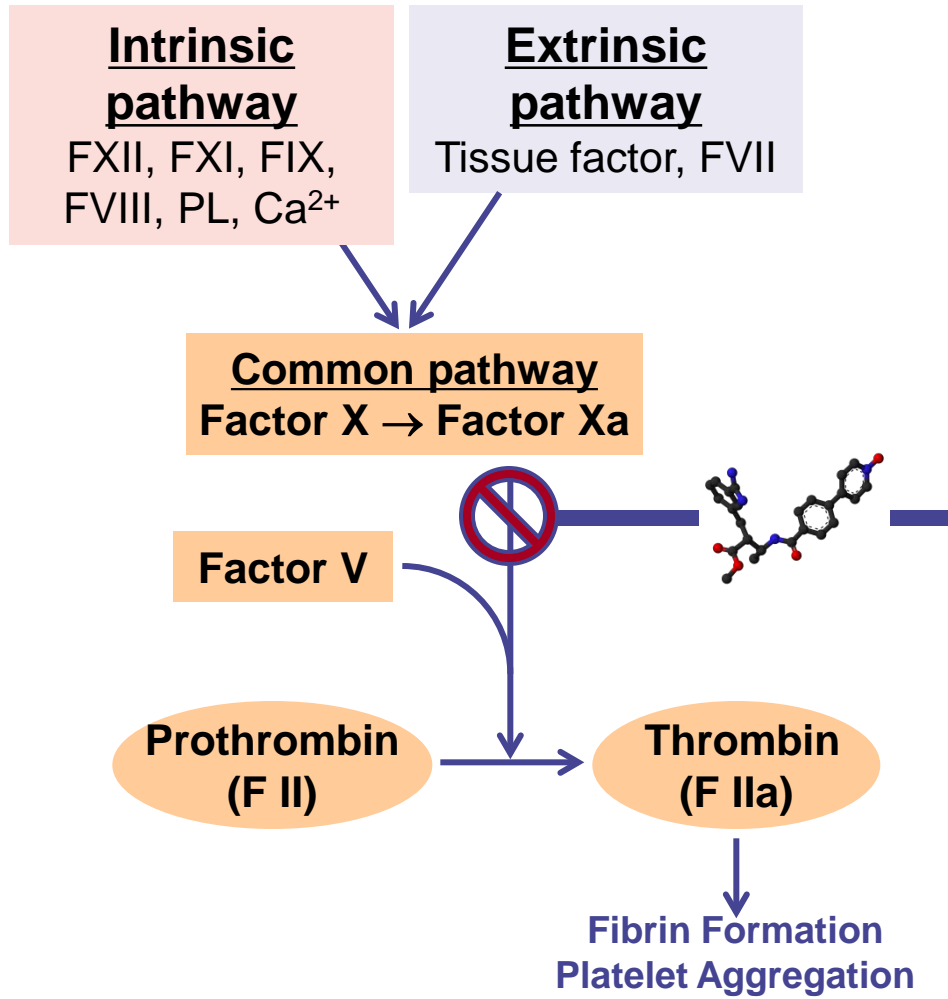


KEY LEARNINGS from OTAMIXABAN DEVELOPMENT

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Sanofi R&D

Otamixaban



- **Specific, direct, IV, Factor Xa inhib**
 - Proximal inhib of coag cascade
- **Small molecule**
 - Inhibits clot-bound factor Xa, which is inaccessible to large molecules & indirect inhibitors
- **Favorable PK/PD profile**
 - Short-acting (half-life 30 min)
 - Weight-based bolus & infusion
 - No need for monitoring
 - No significant renal elimination



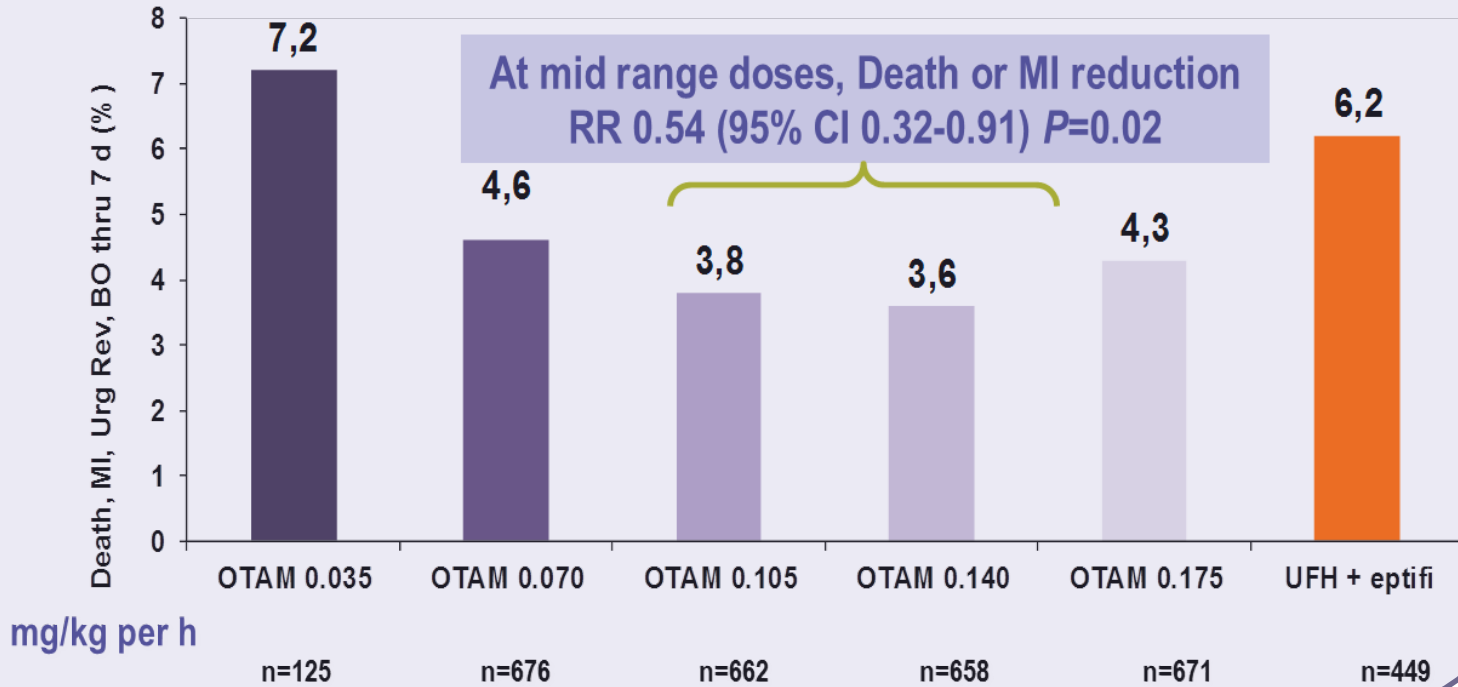
Phase 2 Results in NSTEMI-ACS Patients

Primary efficacy endpoint at Day 7

Death, MI, urgent revascularization, or bailout GP IIb/IIIa

RR vs UFH	1.16	0.74	0.61	0.58	0.69
(95% CI)	(0.56-2.38)	(0.45-1.21)	(0.36-1.02)	(0.34-0.996)	(0.42-1.15)

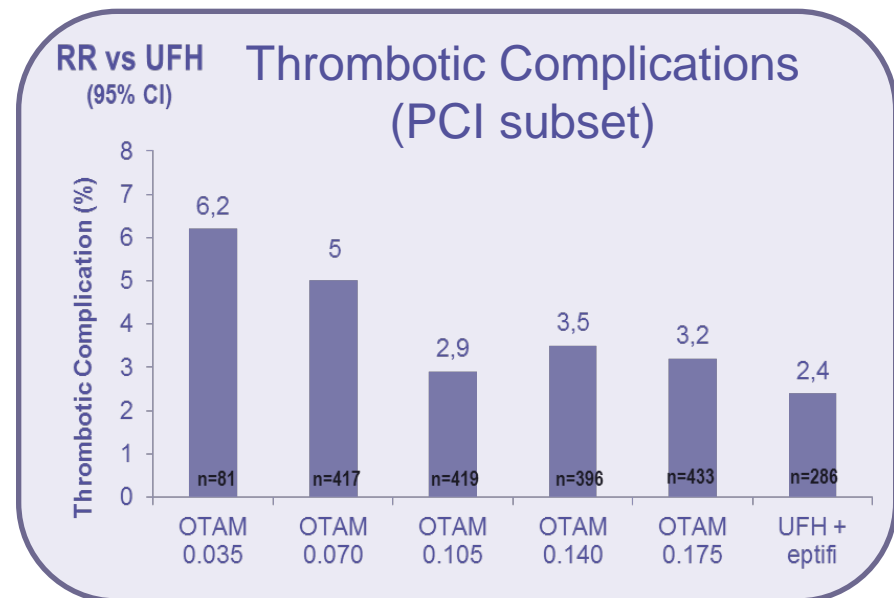
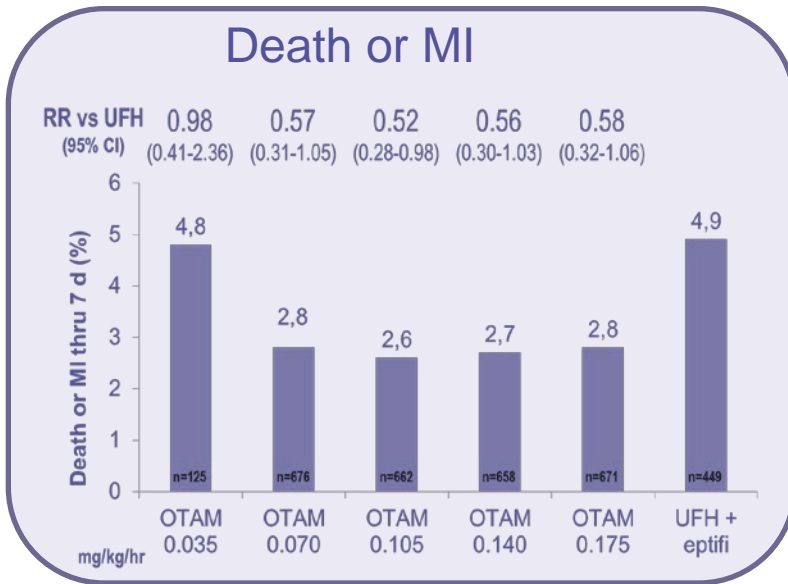
P=0.34 for trend across OTAM dose arms





Phase 2 Results in NSTEMI-ACS Patients

Other endpoints at Day 7

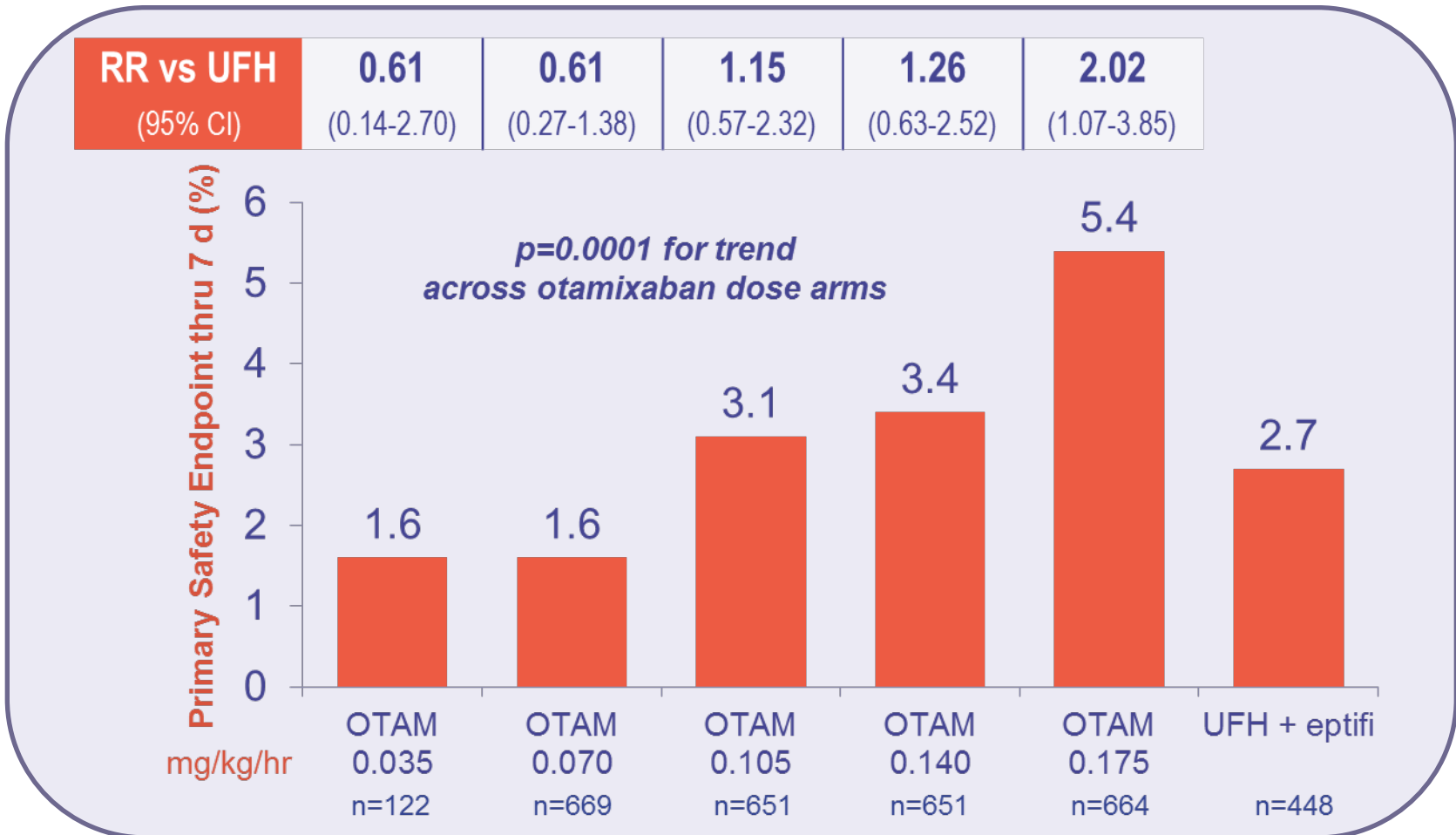




Phase 2 Results in NSTEMI-ACS Patients

Primary Safety Endpoint at Day 7

TIMI Major or Minor Bleed not related to CABG



Interpretation of SEPIA-ACS Results for Designing Phase III Trial

- Significant dose-response for the primary safety endpoint
 - The primary efficacy composite showed best results of 42% RRR with the 0.105 and 0.140 mg/kg per hour infusion doses
 - U-shape curve with less effect at lower (0.070 mg/kg per hour) and higher (0.175 mg/kg per hour) infusion doses, suggesting that the observed RRR at these doses would be an overestimate
- ➔ The expected RRR for Phase 3 was set lower, i.e. 25%
- The composite of death or MI is the strongest endpoint
 - Other components of the primary endpoint (urgent revascularization or bailout) showed a more neutral effect
- ➔ Death or MI were selected as the primary endpoint for Phase 3

FDA EOP2 and EMA Scientific Advice for Designing Phase III Trial

- Many discussions on dose for Phase III trial
 - **FDA request that 2 doses be investigated**
 - including a higher than the originally planned 0.100 mg/kg/h to give best chances for otamixaban to lower risk of irreversible events (death or MI)
 - **EMA request that the 'to-be-marketed dose' be substantiated by a significant superiority in clinical efficacy versus comparator**
- Adaptive design with randomisation starting with both 0.100 and 0.140 mg/kg/h doses versus control arm UFH (+eptifibatide if PCI)
 - **To comply with expectations of both Agencies**
 - **While preserving a reasonable sample size**
 - **Planned interim analysis to continue with lower dose unless a higher benefit/risk ratio is observed with the higher dose**
- Agreement reached on the proposed study design



Study Design

TREATMENT OF ACUTE CORONARY SYNDROME WITH OTAMIXABAN

Moderate- to high-risk NSTEMI-ACS
with planned early invasive strategy (n=13,220)

Aspirin + ADP receptor antagonist
at or before randomization

R

Otamixaban
0.08+0.10
(n=1969)

Otamixaban
0.08+0.140
(n=1969)

UFH +
eptifibatide
(n=1969)

Interim analysis

One dose goes forward*

*Selected by DSMB while
maintaining the blind

Double-blind, triple-dummy study

(n=5625)

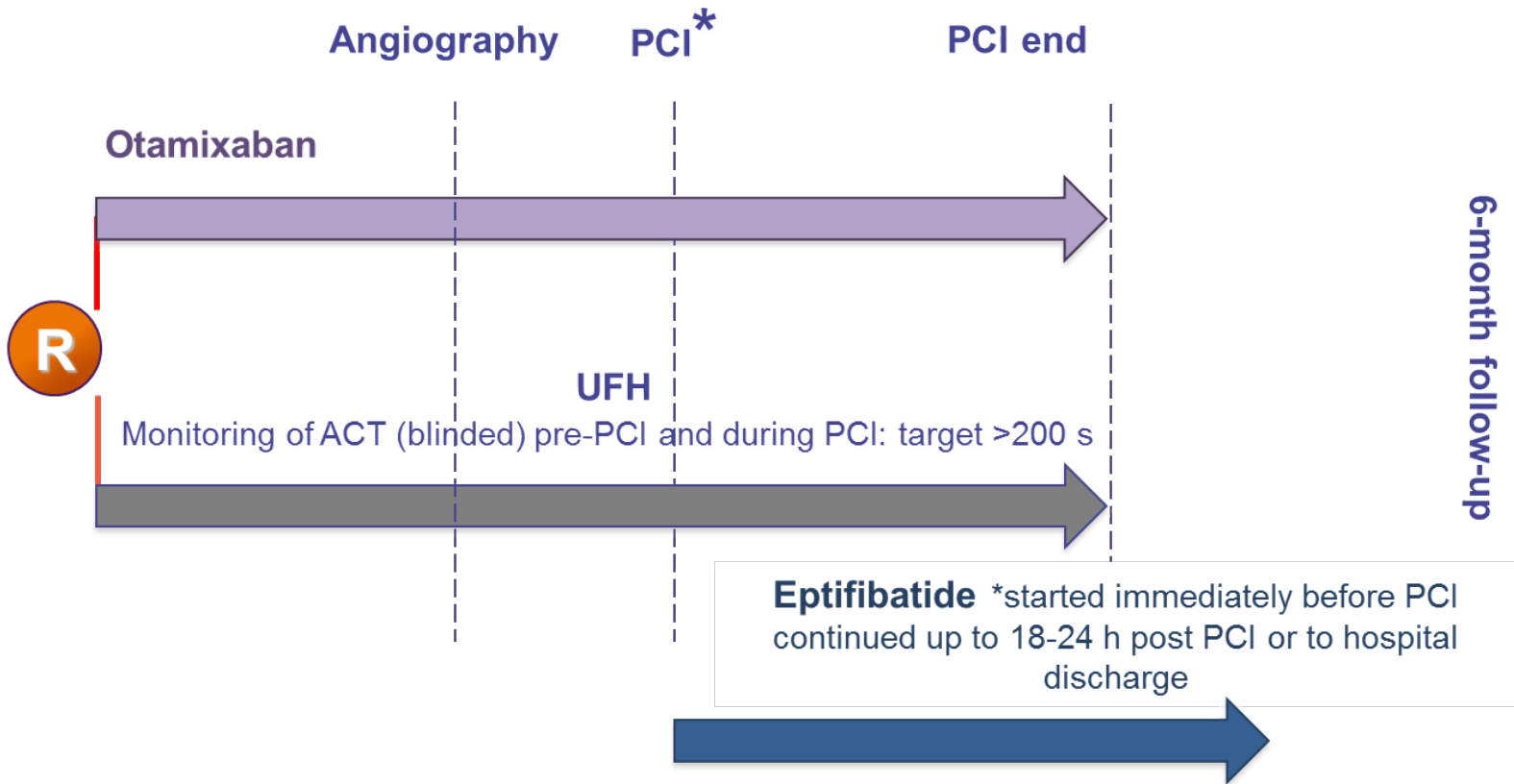
(n=5625)

Primary efficacy endpoint: death/MI at day 7
Primary safety endpoint: TIMI major +minor bleeds at day 7



Treatments

TREATMENT OF ACUTE CORONARY SYNDROME WITH OTAMIXABAN

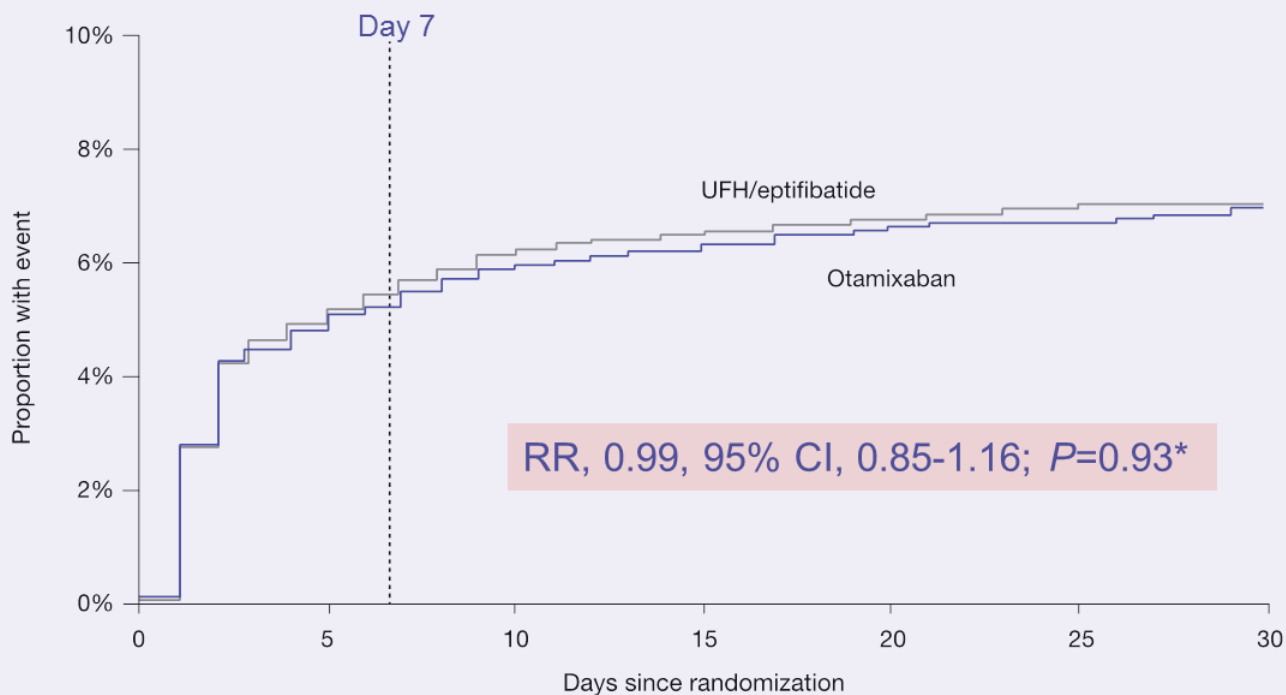


*If no PCI is performed, otamixaban and UFH can be continued as per investigator's judgment and up to day 4 maximum. Eptifibatide is withheld.



TREATMENT OF ACUTE CORONARY SYNDROME WITH OTAMIXABAN

Primary Efficacy Outcome for Otamixaban 0.140 mg/kg per hour vs control



No. at Risk	Day 0	Day 10	Day 20	Day 30
Otamixaban	5106	4801	4766	4747
UFH + eptifibatide	5466	5132	5097	5080

*Fisher's exact test

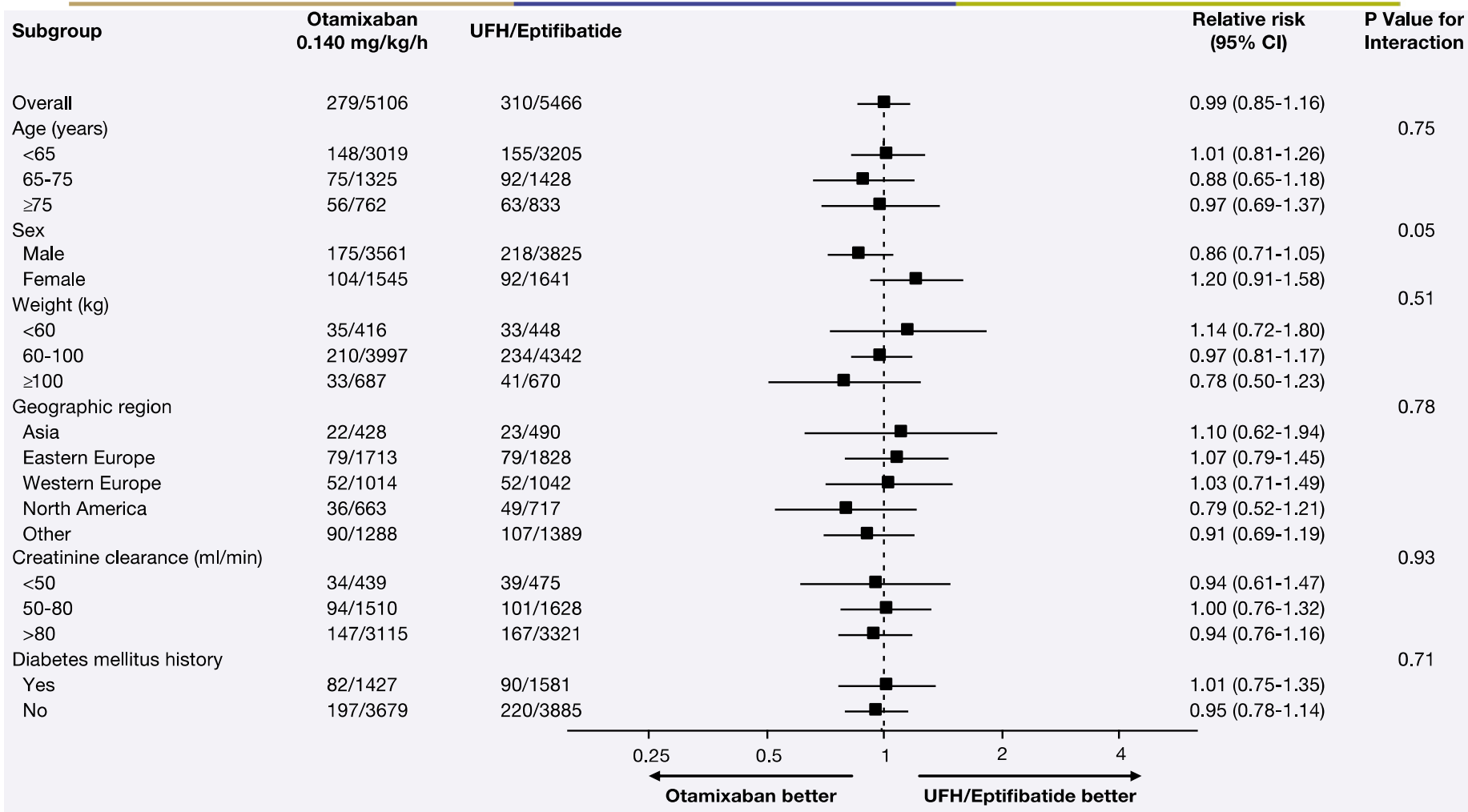


Steg PG, et al. JAMA 2013;310:1145-1155



Prespecified Subgroup Analyses of Primary Efficacy Outcome at Day 7 in Otamixaban† vs Control (1)

TREATMENT OF ACUTE CORONARY SYNDROME WITH OTAMIXABAN



Logarithmic scale †0.140 mg/kg per h

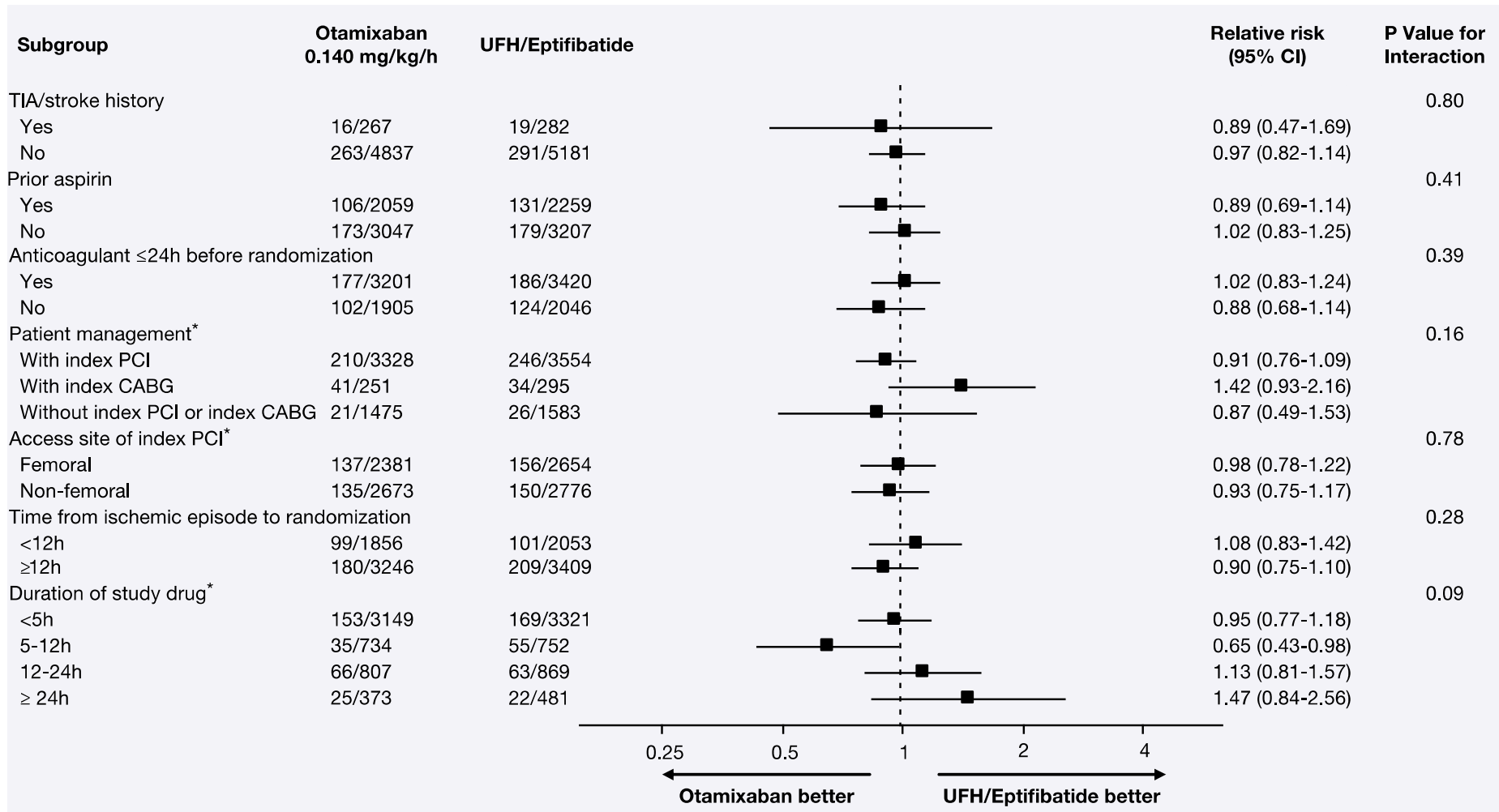


Steg PG, et al. JAMA 2013;310:1145-1155



TREATMENT OF ACUTE CORONARY SYNDROME WITH OTAMIXABAN

Prespecified Subgroup Analyses of Primary Efficacy Outcome at Day 7 in Otamixaban† vs Control (2)



*Defined post randomization. †0.140 mg/kg per h

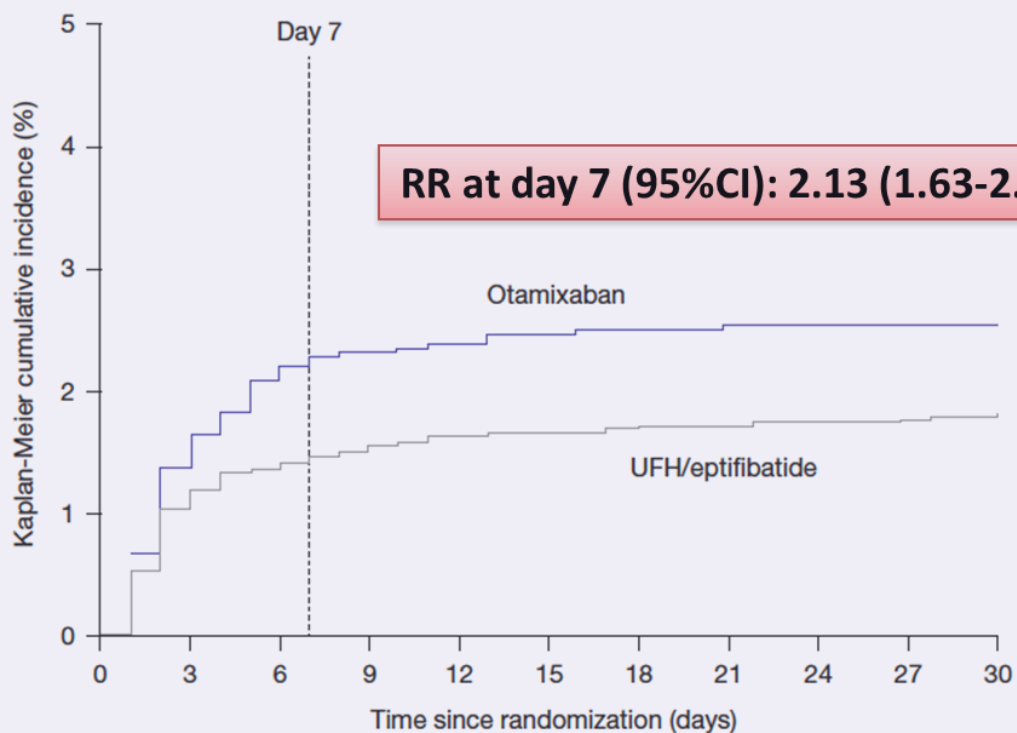


Steg PG, et al. JAMA 2013;310:1145-1155



TREATMENT OF ACUTE CORONARY SYNDROME WITH OTAMIXABAN

Primary Safety Outcome (TIMI Major + minor Bleed) for Otamixaban 0.140 mg/kg/hour vs Control



No. at Risk

	Day 0	Day 7	Day 15	Day 30
Otamixaban	5106	4855	4805	4654
UFH + eptifibatide	5466	5293	5257	5086



Safety Outcomes

TREATMENT OF ACUTE CORONARY SYNDROME WITH OTAMIXABAN

Outcome ¹	Otamixaban 0.080 mg/kg bolus and 0.140 mg/kg per hour infusion (n=5106)	UFH plus eptifibatide (n=5466)	Relative risk (95% CI)
Primary safety outcome (TIMI major or minor bleeding at day 7)	159 (3.1)	80 (1.5)	2.13 (1.63-2.78)
TIMI major	89 (1.7)	41 (0.8)	2.32 (1.61-3.36)
Non-CABG-related major	46 (0.9)	21 (0.4)	2.35 (1.40-3.92)
CABG-related major	43 (0.8)	20 (0.4)	2.30 (1.36-3.91)
TIMI minor	71 (1.4)	40 (0.7)	1.90 (1.29-2.79)
Any clinically overt bleed	607 (11.9)	306 (5.6)	2.12 (1.86-2.42)
TIMI requiring medical attention	359 (7.0)	169 (3.1)	2.27 (1.90-2.72)
TIMI minimal	136 (2.7)	55 (1.0)	2.65 (1.94-3.61)
Intracranial bleeding	5 (<0.1)	1 (<0.1)	5.35 (0.63-45.80)

ARC, Academic Research Consortium. 1A patient can be counted in several categories.





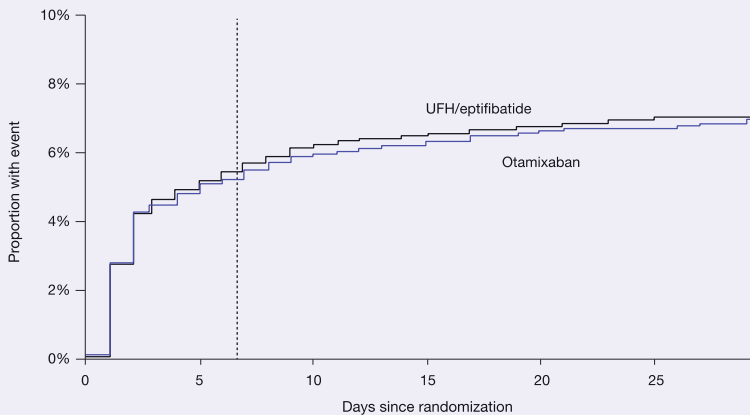
TREATMENT OF ACUTE CORONARY SYNDROME WITH OTAMIXABAN

Primary Efficacy and Safety Outcomes for Otamixaban 0.140 mg/kg/hr vs Control

Efficacy

Death or MI

Day 7

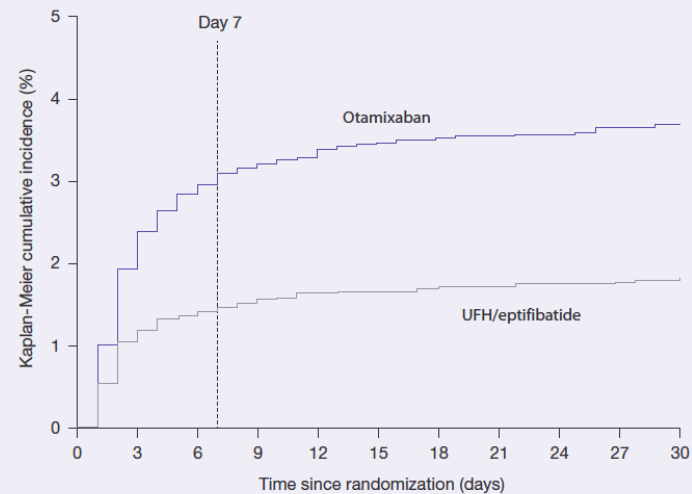


No. at Risk	Day 0	Day 10	Day 20
Otamixaban	5106	4801	4766
UFH + eptifibatide	5466	5132	5097

RR, 0.99, 95% CI, 0.85-1.16; P=0.93*

Safety

TIMI major or minor bleed



No. at Risk	Day 0	Day 7	Day 15	Day 30
Otamixaban	2657	2552	2533	2431
UFH + eptifibatide	5466	5293	5257	5086

RR, 2.13, 95% CI, 1.63-2.78

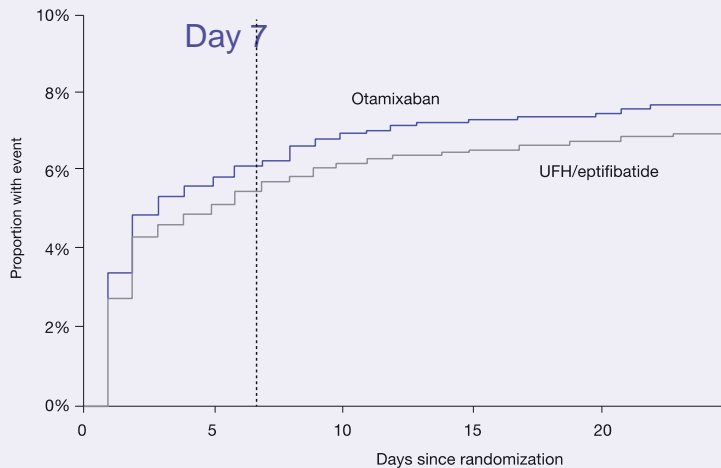


TREATMENT OF ACUTE CORONARY SYNDROME WITH OTAMIXABAN

Primary Efficacy and Safety Outcomes for Otamixaban 0.100 mg/kg/hr vs Control

Efficacy

Death or MI

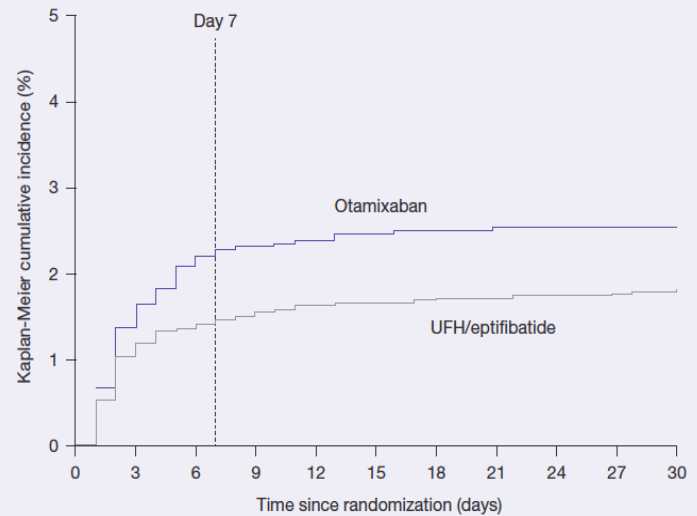


No. at Risk	Day 0	Day 10	Day 20
Otamixaban	2657	2472	2456
UFH + eptifibatide	5466	5132	5097

RR, 1.11, 95% CI, 0.92-1.33

Safety

TIMI major or minor bleed



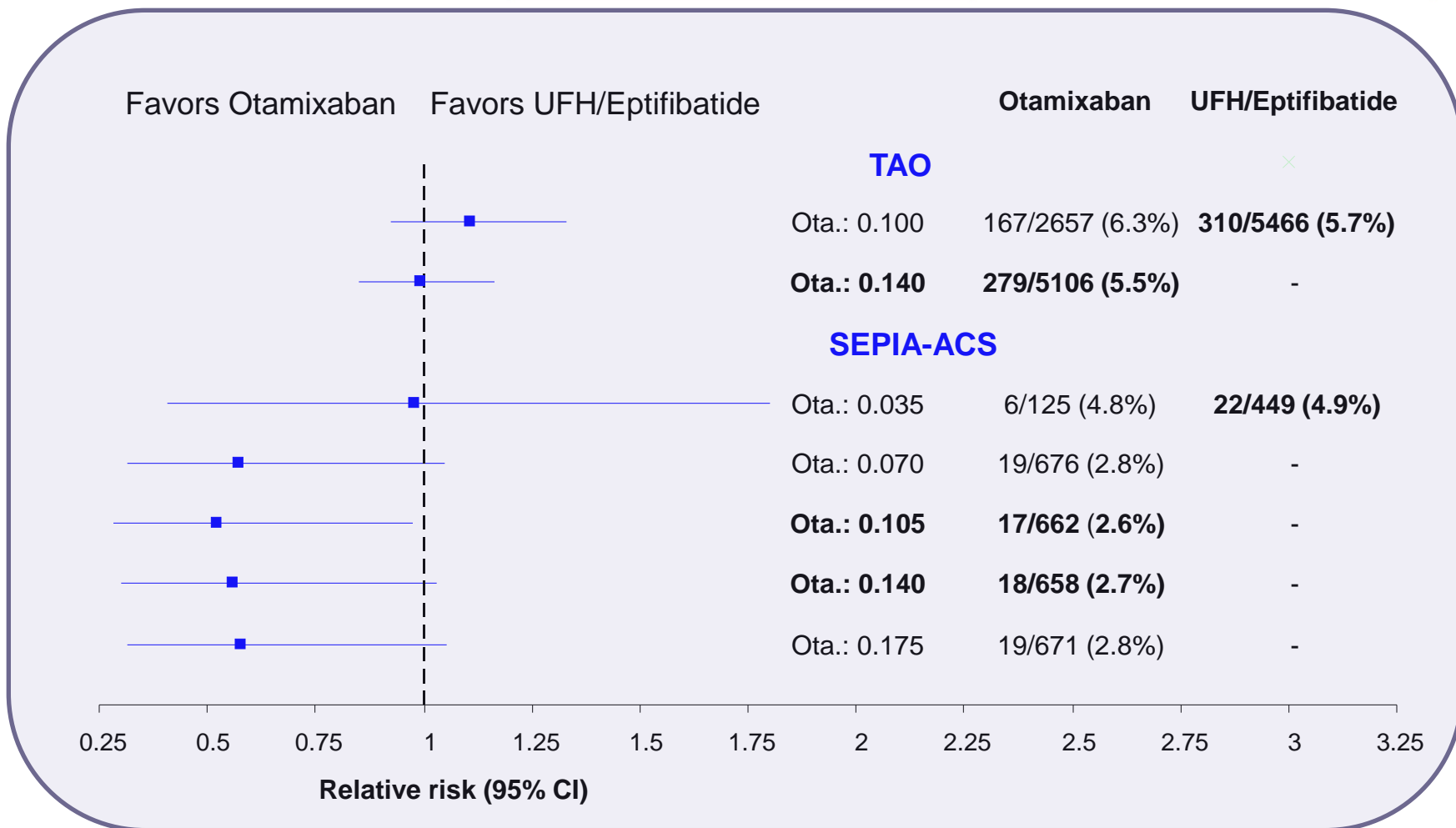
No. at Risk	Day 0	Day 7	Day 15	Day 30
Otamixaban	5106	4855	4805	4654
UFH + eptifibatide	5466	5293	5257	5086

RR, 1.57, 95% CI, 1.13-2.18

Interpretation of Discrepancy between SEPIA-ACS and TAO Results

- The design of TAO was logical, on the basis of SEPIA ACS results
 - Based on clinical events in SEPIA ACS
 - Appropriate choice of the primary efficacy components
 - Target RRR of 25%, presumed less than effect size in SEPIA-ACS
- Although the results were disappointing, the TAO study was conclusive in answering an important clinical question
- Imbalance modifiers do not explain discrepancy
- The following may explain discrepancy
 - A small number of events of death or MI in the phase 2B study
 - Only 20 events per arm in phase 2, while the TAO primary analysis was based on about 300 events per arm, i.e. 15 time more
 - A 'random-high' bias in interpretation of phase 2B results (by selecting doses, primary composite endpoint and D7 time) is possible
 - **Due to variability, results in Phase 2B and in Phase 3 are not inconsistent**
 - A 10% RRR is not ruled out by the 1% observed in TAO
 - TAO Primary Efficacy results partially overlap SEPIA-ACS results

TAO Primary Efficacy Results Partially Overlap SEPIA-ACS Results





Conclusion

TREATMENT OF ACUTE CORONARY SYNDROME WITH OTAMIXABAN

-
- Compared with unfractionated heparin and eptifibatide, otamixaban was not superior, as it did not reduce the risk of ischaemic outcomes in NSTEMI-ACS patients managed with an invasive strategy
 - Meanwhile, the risk of major or minor bleeding was approximately doubled with otamixaban
 - These results were consistent across patient subgroups
 - A lower dose of otamixaban did not achieve better results
 - These results suggest an unfavorable efficacy/safety balance for acute Xa inhibition in the modern era of dual antiplatelet therapy and routine early intervention for ACS.

Thank You