

Patient Support Programs and Market Research Programs in Pharmacies: Managing Safety Information

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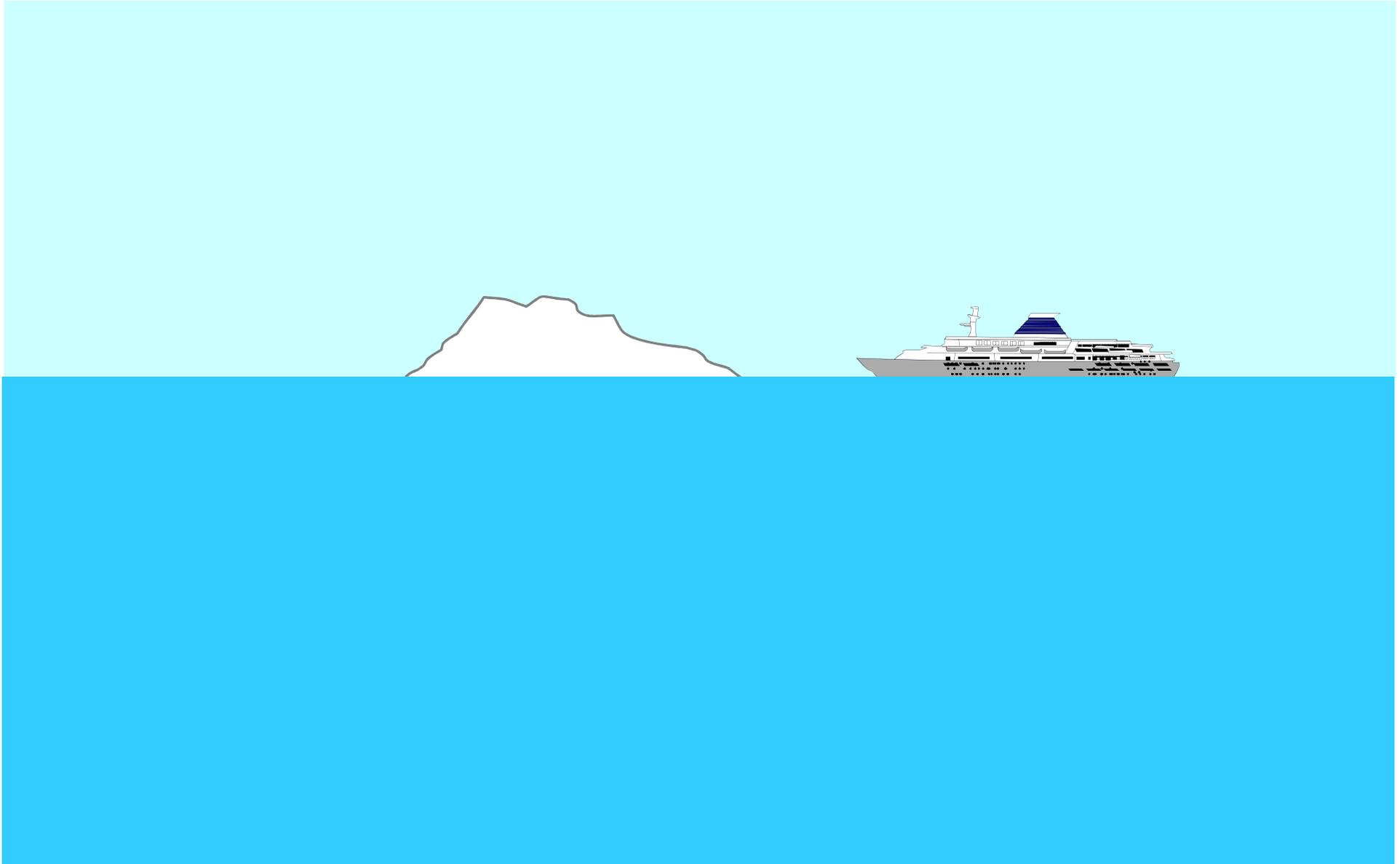




Disclosure

- The author is employed by the National Association of Pharmacies (ANF) and is Executive Director of CEFAR (Centre for Health Evaluation & Research).
- ANF supports pharmacy owners in the implementation of various Patient Programs
- ANF is member of PGEU (Pharmaceutical Group of European Union)
- CEFAR performs several research studies on Pharmacoepidemiology, Health Economics & Outcomes Research, Pharmaceutical Market Research **through the network of pharmacies**, the majority of which are financed by ANF, and some by the pharmaceutical industry.
- CEFAR is a member of the **ISPE** (International Society for Pharmacoepidemiology) and of **ENCePP** (European Network of Centres for Pharmacoepidemiology & Pharmacovigilance) of EMA

What we know at the time of authorization



What we don't know...



**What happens when the medicine
is used in normal practice**

What is its full benefit / risk profile?

Gap between information at MA and post-MA

- **At Marketing Authorization:**
 - Ideal patients
 - Efficacy
 - Safety data (most frequent, captured in short time horizon of RCT)
- **Real-World:**
 - All kinds of patients
 - Off-label use (intended and not intended)
 - Adherence/Persistence \Rightarrow Effectiveness
 - Safety (less frequent, delayed AE, AE in patients not in RCT)
 - Need to capture all opportunities of patient interaction to improve systematic data collection to \uparrow PATIENT SAFETY
 - Patient's natural regular interaction... **Pharmacy**

GVP Module VI

VI.C.2.2.11. Reports from PSPs and MRPs

Patient Support Programs (PSPs):

«A PSP is an **organised system** where a MAH receives and collects information relating to the **use** of its medicinal products. Examples are **post-authorisation patient support and disease management programmes, surveys** of patients and healthcare providers, information gathering on **patient compliance**, or **compensation/ reimbursement schemes**»

Market Research Program (MRP):

«A MRP refers to the systematic collection, recording and analysis by a MAH of data and findings about its medicinal products, relevant for marketing and business development»



«**Safety reports** originating from those programmes should be considered as **solicited reports**»

Pharmacy

- **Dispensing software with Patient records (refill data only):**
 - Adherence + Persistence No safety data
 - Patient Access Programs (Reimbursed by MAH) May capture safety data
- **When adding questionnaire + Pharmacist (qualified provider):**
 - Spontaneous reporting Designed to capture safety data
 - Managed Entry Programs, as per RMP Designed to capture safety data (Post-authorization Study)
 - Observational Studies
 - Patient Compliance Programs
 - Market Research Studies

Not designed to capture safety data.
But unintended safety data **may be** collected

**Huge potential Real-World Data, incl. safety data,
for MAH + Regulators**

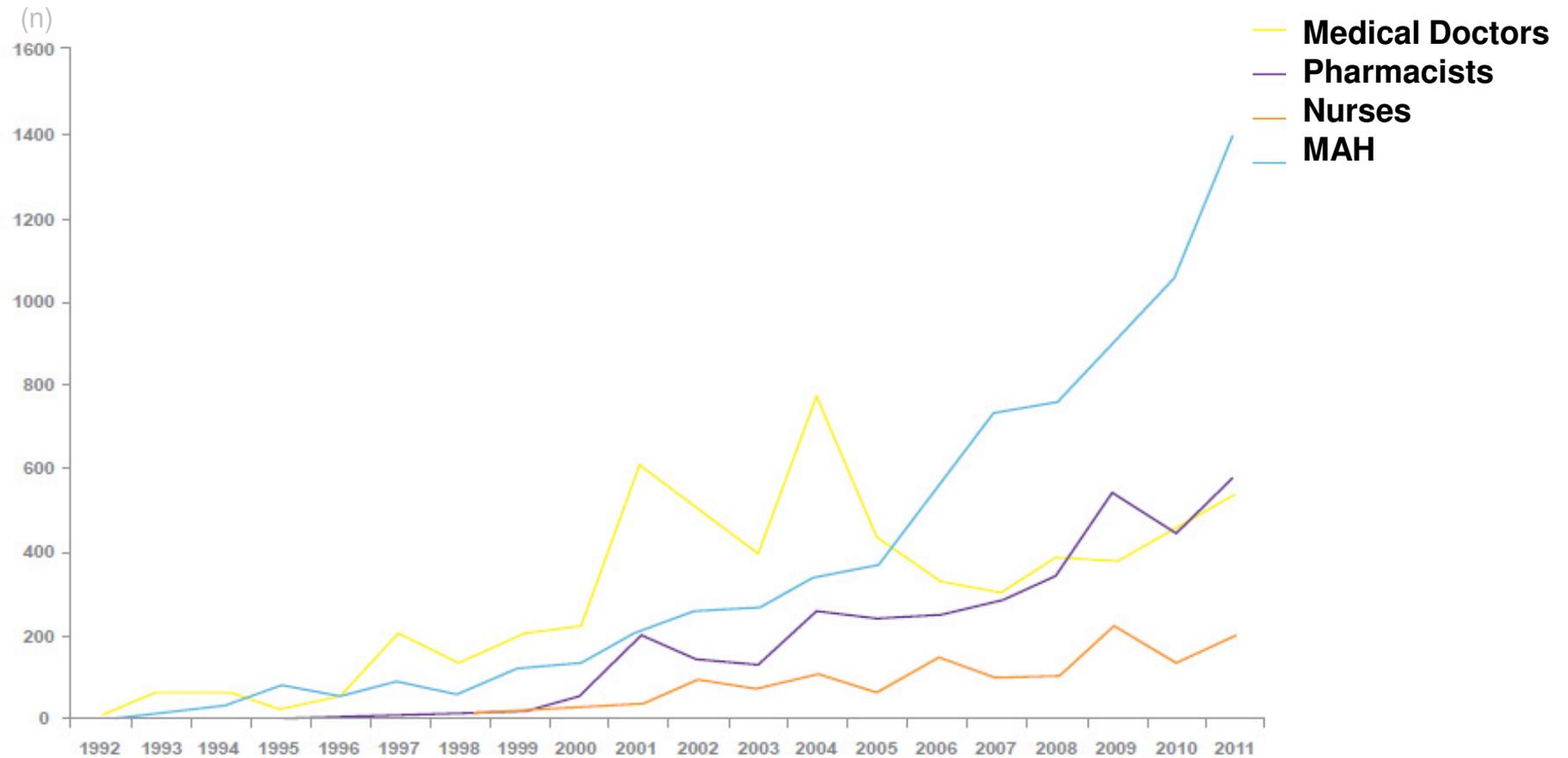
SPONTANEOUS REPORTING

“Professional duty”

of Community Pharmacists

within the Pharmacovigilance System

Spontaneous Reporting in Portugal

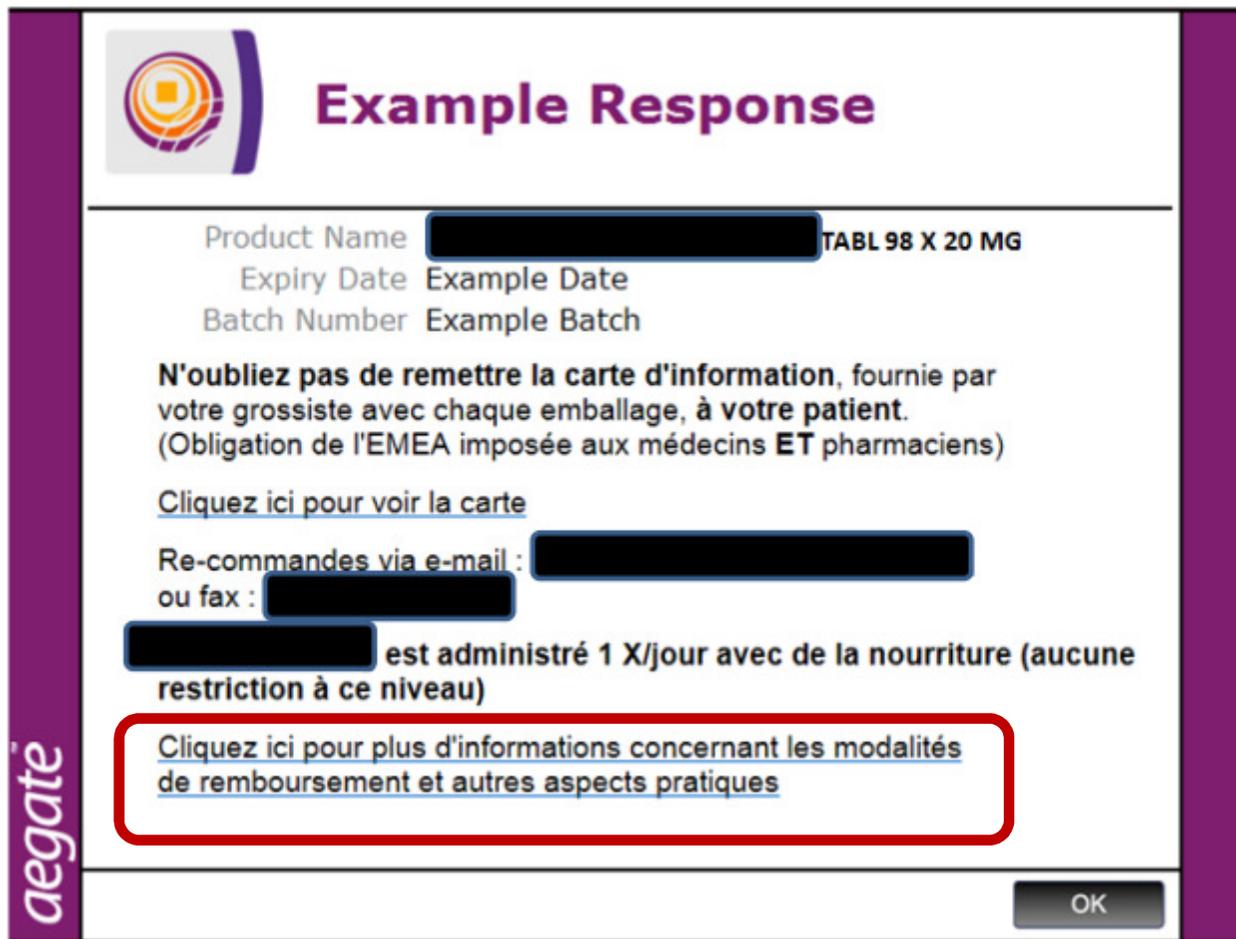


SOLICITED REPORTING

Examples of Programs that make use of the Network of Pharmacies and of Community Pharmacists

**CANNOT be regarded as “professional duty”
of Community Pharmacists
but may be commissioned by MAH**

Patient Access Programs (Belgium)



 **Example Response**

Product Name [REDACTED] TABL 98 X 20 MG
Expiry Date Example Date
Batch Number Example Batch

N'oubliez pas de remettre la carte d'information, fournie par votre grossiste avec chaque emballage, à votre patient.
(Obligation de l'EMEA imposée aux médecins **ET** pharmaciens)

[Cliquez ici pour voir la carte](#)

Re-commandes via e-mail : [REDACTED]
ou fax : [REDACTED]

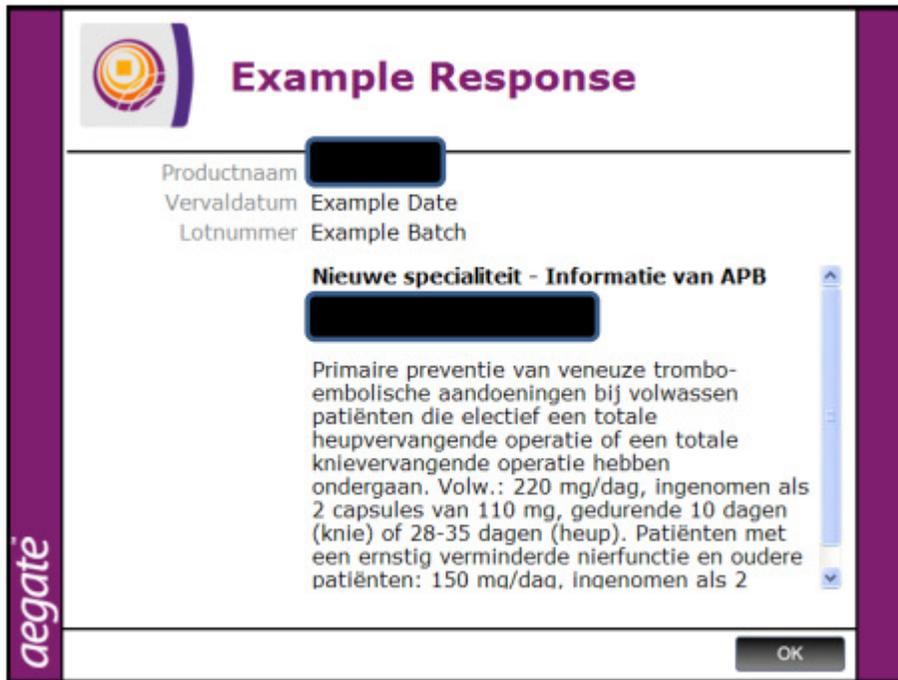
[REDACTED] est administré 1 X/jour avec de la nourriture (aucune restriction à ce niveau)

[Cliquez ici pour plus d'informations concernant les modalités de remboursement et autres aspects pratiques](#)

aegate OK

Automated flag alert in dispensing software: when medicine pack is scanned:

Managed Entry Programs, as per RMP (Belgium)



Example Response

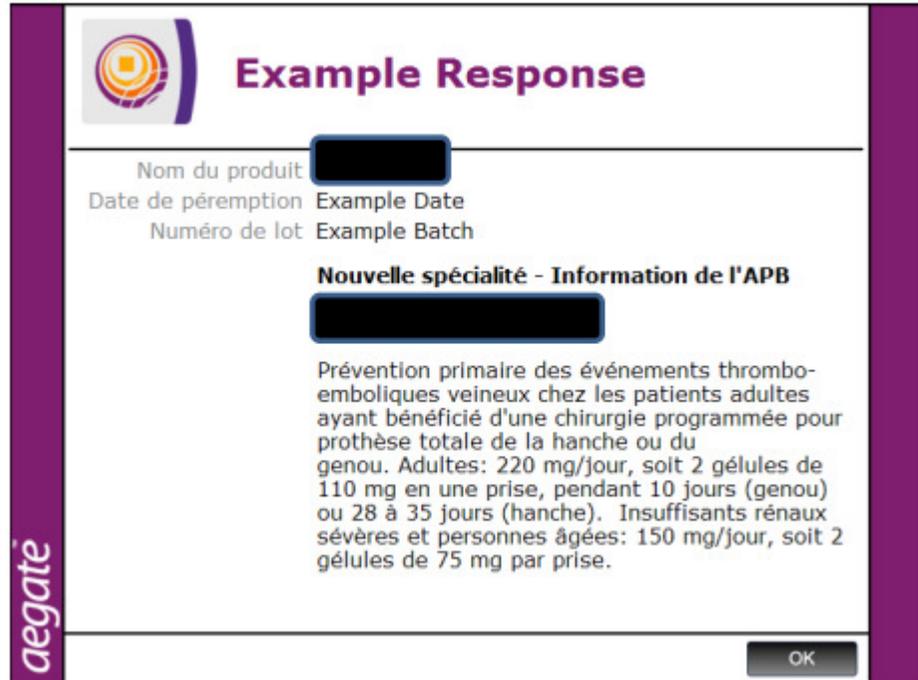
Productnaam [REDACTED]
 Vervaldatum Example Date
 Lotnummer Example Batch

Nieuwe specialiteit - Informatie van APB

[REDACTED]

Primaire preventie van veneuze trombo-embolische aandoeningen bij volwassen patiënten die electief een totale heupvervangende operatie of een totale knievervangende operatie hebben ondergaan. Volw.: 220 mg/dag, ingenomen als 2 capsules van 110 mg, gedurende 10 dagen (knie) of 28-35 dagen (heup). Patiënten met een ernstig verminderde nierfunctie en oudere patiënten: 150 mg/daa, ingenomen als 2

OK



Example Response

Nom du produit [REDACTED]
 Date de péremption Example Date
 Numéro de lot Example Batch

Nouvelle spécialité - Information de l'APB

[REDACTED]

Prévention primaire des événements thrombo-emboliques veineux chez les patients adultes ayant bénéficié d'une chirurgie programmée pour prothèse totale de la hanche ou du genou. Adultes: 220 mg/jour, soit 2 gélules de 110 mg en une prise, pendant 10 jours (genou) ou 28 à 35 jours (hanche). Insuffisants rénaux sévères et personnes âgées: 150 mg/jour, soit 2 gélules de 75 mg par prise.

OK

Automated flag alert in dispensing software: when medicine pack is scanned

New medicine on the market (under additional monitoring – inverted black triangle)

Message live from day 1 of commercialisation up till 2 months after product launch



Managed Entry Programs, as per RMP (The Netherlands)

Case 1: Pharmacy dispensing software has an extensive medication surveillance, based on the extensive KNMP medicines database.

Ex: Pregnancy prevention module for users of **Isotretinoin**

Case 2: Pharmacies, can act as an inclusion point for real-world data collection programs (**e.g. web intensive monitoring programs**)

Pattern of Use of HPV Vaccine and Adherence to Vaccination Schedule Among Individuals Excluded From The Portuguese Immunization Program

HPV Vaccine Adverse Events Following Immunization recorded in Pharmacies

One third of study participants (63 out of 209) reported at least one AE

Adverse Event Following Immunization	1st Dose n (%)	2nd Dose n (%)	3rd Dose n (%)	Total n (%)
Local Injection Site Reactions (pain, swelling, bruising, redness, itching/pruritus)	29 (63.04)	29 (72.50)	32 (78.05)	90 (70.87)
Fever	3 (6.52)	0 (0.00)	0 (0.00)	3 (2.36)
Headache, Dizziness	4 (8.70)	4 (10.00)	3 (7.32)	11 (8.66)
Gastrointestinal symptoms (nausea, vomiting, diarrhea, abdominal pain)	3 (6.52)	0 (0.00)	1 (2.44)	4 (3.15)
Others	7 (15.22)	7 (17.50)	5 (12.20)	19 (14.96)
Total	46 (100.00)	40 (100.00)	41 (100.00)	127 (100.00)

Adherence and Persistence in Pharmacies (PORTUGAL)

ESTUDO
"ADESÃO E PERSISTÊNCIA À
TERAPÊUTICA COM
BIFOSFONATOS NO
TRATAMENTO DA
OSTEOPOROSE PÓS-
MENOPÁUSICA"

DESCRITIVO

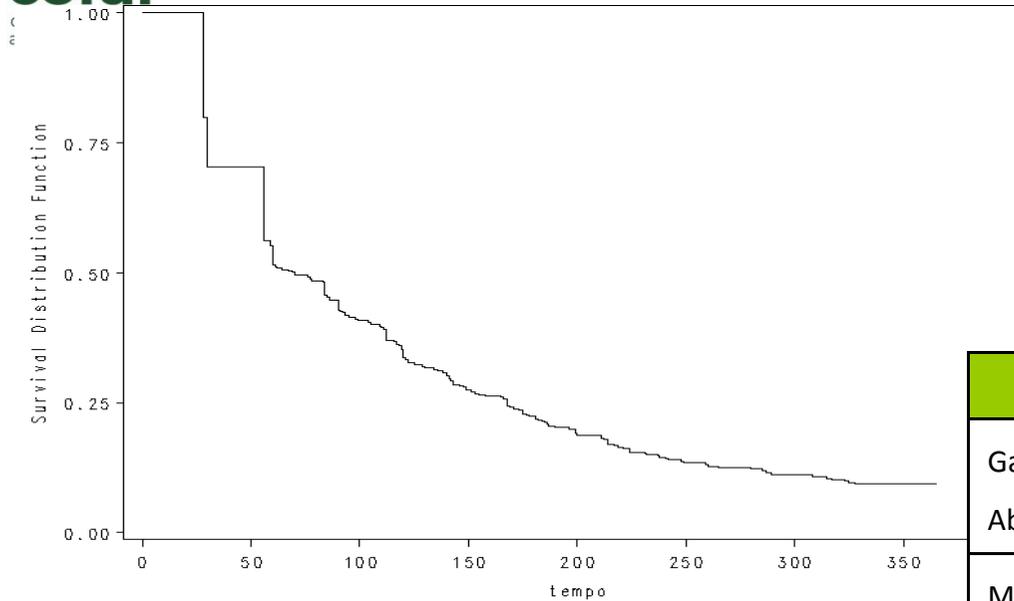


Initiated in 2011

**1st Database Observational Study
in Community Pharmacies
Patient cohort under observation
for 24 months**



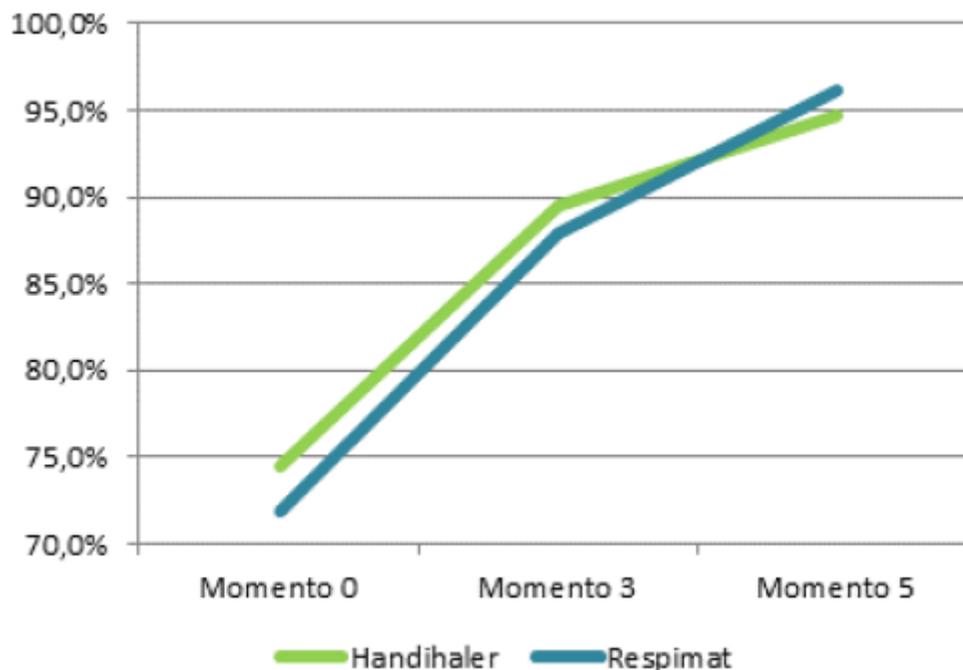
Persistence with Oral Bisphosphonate Treatment for Postmenopausal Osteoporosis in Portugal



At 12 months of follow-up, 50 out of 427 recruited patients reported that treatment interruption was due to an **adverse event**.

Adverse events	n (%)*
Gastrointestinal disorders (e.g., Nausea, Diarrhea, Abdominal pain)	36 (72.0%)
Musculoskeletal and connective tissue disorders (e.g., Musculoskeletal pain, joint swelling/joint pain)	17 (34.0%)
Nervous system disorders (e.g., headache)	11 (22.0%)
Tiredness / general uncomfortable feeling	6 (12.0%)
Heartburn	6 (12.0%)
Others	4 (8.0%)
Total	50 (100.0%)

Pharmacy-Based Intervention in COPD patients

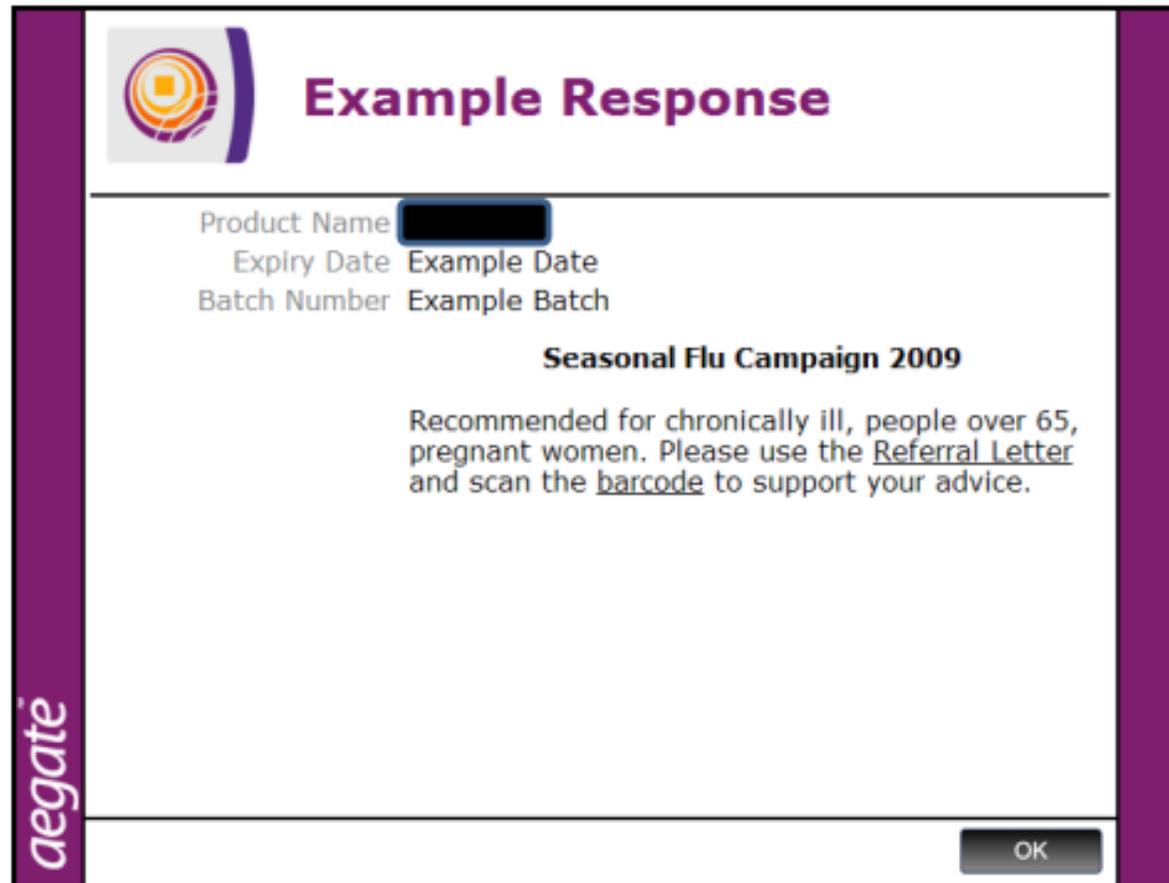


The intervention led by the Pharmacists resulted in the improvement of inhalation technique for both Spiriva® devices. The scores reached at 5 months were $\geq 95\%$ and may represent the achievement of the correct performance following a structured intervention in Pharmacies.

GRUPO 

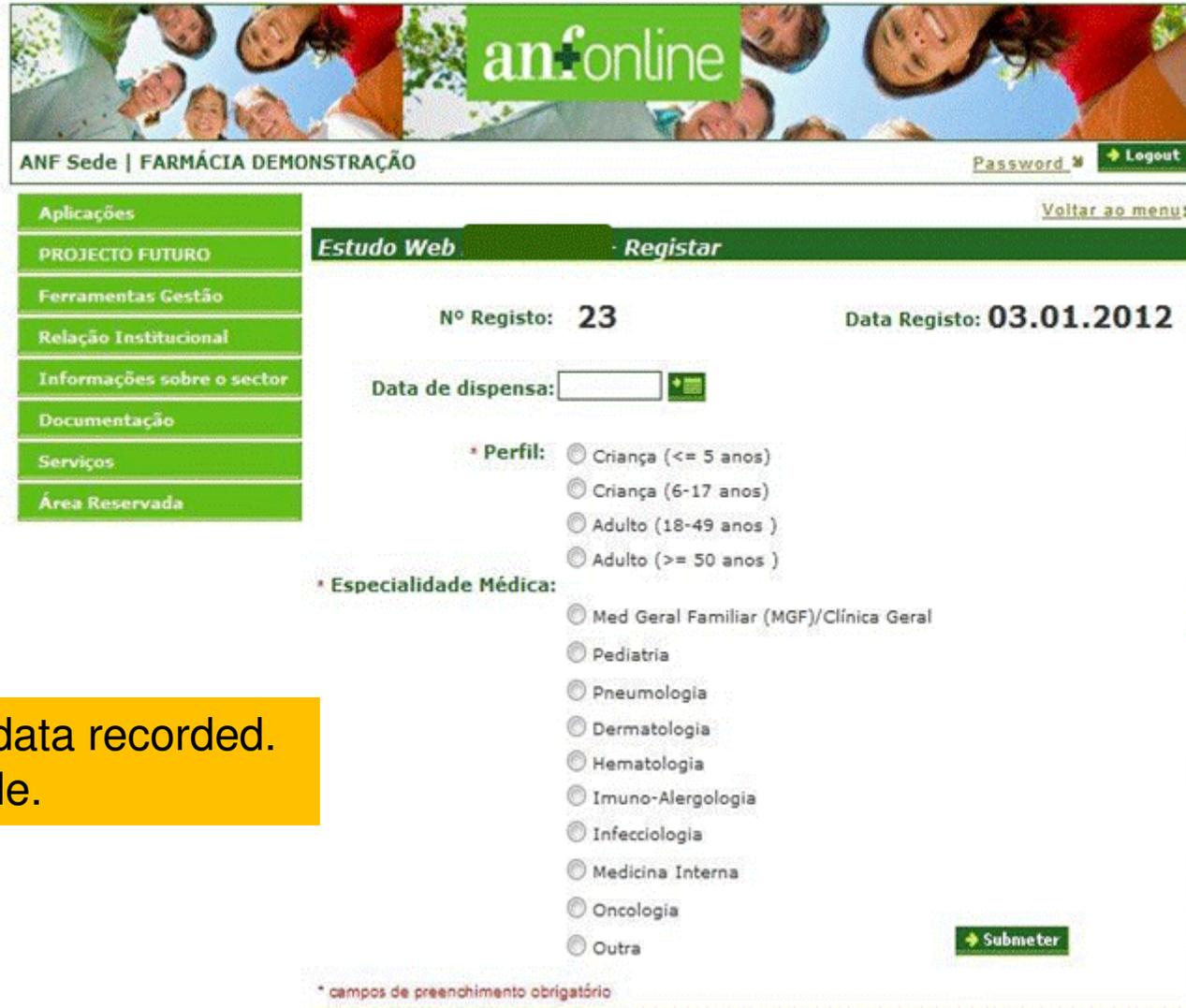
Torre C, Guerreiro JP, Madeira A, Lopes F, Mendes Z, Miranda A, Santos C, Costa S. *Pharmacy-Based Intervention in COPD patients – Portuguese Pharmacists can effectively improve inhalation technique!*. International Pharmaceutical Federation (FIP) Congress, Dublin, September, 2013.

Public Health Protection (Belgium)



Pop-up about **flu vaccination** when dispensing medicines
to at-risk population: referral

Web Market Research Program in the Pharmacy (PORTUGAL)



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Nº Registo: **23** Data Registo: **03.01.2012**

Data de dispensa: 

* Perfil:

- Criança (<= 5 anos)
- Criança (6-17 anos)
- Adulto (18-49 anos)
- Adulto (>= 50 anos)

* Especialidade Médica:

- Med Geral Familiar (MGF)/Clínica Geral
- Pediatria
- Pneumologia
- Dermatologia
- Hematologia
- Imuno-Alergologia
- Infeciologia
- Medicina Interna
- Oncologia
- Outra

[Submeter](#)

* campos de preenchimento obrigatório

No safety data recorded.
But possible.

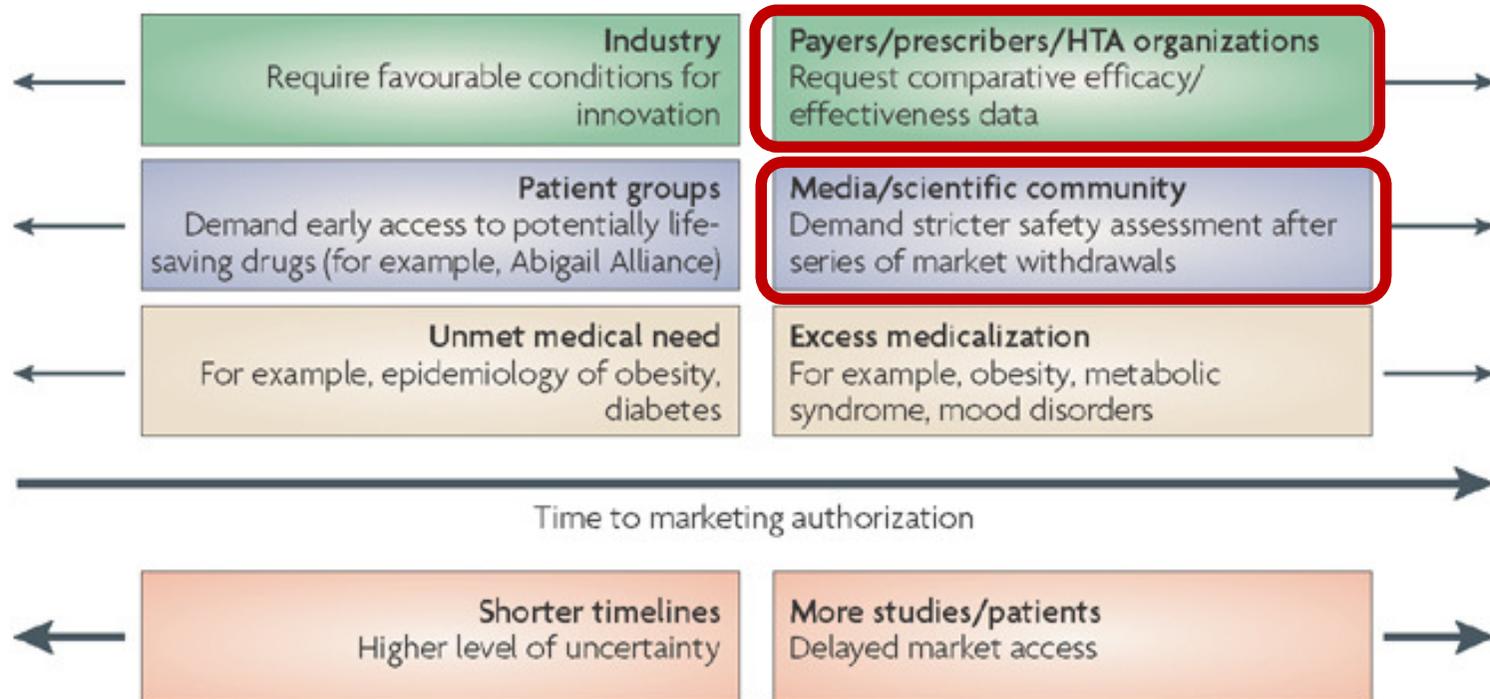


Future opportunities for safety management through the network of Pharmacies

PHARMACY-BASED:

- **Disease Management Programs**
- **Medication Therapy Management**
- **Patient Compliance Programs**
- **Pharmacy-based Immunization Programs**
- **Patient Reporting Outcomes (Safety Event Reporting) – CEFAR suggested to include this possibility in the Draft Guide of PROSPER Consortium**

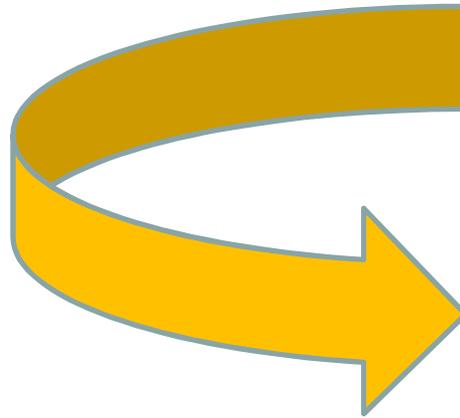
Real-World Data will be more important



Nature Reviews | Drug Discovery

New Pharmacovigilance Legislation

Safety



**Benefit / Risk
assessment through
the entire lifecycle of
the Medicine**

What we know at the time of authorization



What we don't know...



**What happens when the medicine
is used in normal practice**

What is its full benefit / risk profile?



Pharmacies - an Inclusion Point for Real-World Data Collection Programmes.

Bridging the gap between RCT and Real-World – A call to Arms to the Community Pharmacies



- 1. New Phv legislation (July 2012): Strengthening post-authorisation of medicines** (lifecycle benefit-risk management).
 - Risk Management Plans
 - Post-authorization safety studies (PASS) AND post-authorization efficacy studies (PAES)
 - Medicinal products under additional monitoring
- 2. EU conditional marketing authorization (CMA)**

Thank You

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