

**First name / Surname**

Personnel number

E-mail

Nationality

Date of birth

Gender

Grade

**Sandra GALLINA**

61561

[Sandra.Gallina@ec.europa.eu](mailto:Sandra.Gallina@ec.europa.eu)

Italy

29/11/1962

female

AD15

**Work experience****7/2020 - (ongoing)****Employer**

Sector

Activities / responsibilities

**Deputy Director General****European Commission, DG SANTE 1**

European Institution

As Deputy Director-General SANTE 1, I am in charge of the Health Pillar comprising two Directorates (B and C), one of them located in Luxembourg. The policy spectrum is quite broad and some areas have acquired high political prominence in the ongoing COVID 19 crisis. In addition to a series of files related to health (inter alia authorisation of medicines, European Reference Networks, Health Technology Assessment, tobacco), the DDG ensures steer for the following flagship initiatives corresponding to priorities included in the mission letter of Commissioner Kyriakides:

- Pharma Strategy;
- Europe Beating Cancer Plan;
- European Health Data Space
- Medical Devices;
- European One Health Action Plan against Antimicrobial Resistance.

The DDG is also in charge of relations with two regulatory Agencies: the European Medicines Agency (EMA) and the European Centre for Disease Prevention and Control (ECDC).

In addition to my job as Deputy Director-General, I have been appointed Chief Negotiator for the Vaccines Strategy.

**5/2018 - 6/2020****Employer**

Sector

Activities / responsibilities

**Deputy Director General****European Commission, DG TRADE 2**

European Institution

As Deputy Director General TRADE 2, I was in charge of over 400 staff working across a very broad policy spectrum on major political files such as the trade relationship with the United States, WTO reform, Trade Strategy, Enforcement, anti-dumping, anti-subsidy and safeguards (incl. the 2018 steel safeguard) in four directorates, namely:

- Directorate E: USA, Canada, Russia, Neighbouring countries, including North Africa.
- Directorate F: WTO, Legal Affairs, Tariffs and non-tariff Barriers.
- Directorate G: Trade Strategy, Chief Economist and Market Access.
- Directorate H: Trade Defence.

In addition to my job as Deputy Director-General, I continued to fulfil my role as EU Chief Negotiator for the EU-Mercosur Free Trade Agreement. In this latter capacity, I concluded the FTA negotiations on 28 June 2019 – a major achievement for the Commission.

**9/2015 - 5/2018****Employer**

Sector

**Director****European Commission, TRADE.DGA1.D**

European Institution

Activities / responsibilities	<p>I was in charge of a) development and sustainable development, b) agriculture, agro-food and fisheries, c) Economic Partnership Agreements (EPAs) for Africa, Caribbean, and the Pacific. I defined the DG TRADE line on issues such as Aid for Trade, labour, environment, climate and human rights.</p> <p>In October 2016 I was appointed Chief Negotiator for the EU-Mercosur Free Trade Agreement. My tasks as Director:</p> <ul style="list-style-type: none"> <li>-Policy setting, legislation and implementation in areas where the nexus with trade is quite challenging.</li> <li>-Representation in all institutions (EP Committees: INTA, AGRI, DEVE, AFET) and communication with the broad waterfront of stakeholders and Civil Society.</li> <li>-Managing a Directorate of 55 staff in three units and 23 Delegation staff, and a budget of € 5 million.</li> <li>-Leading the negotiations for the EU-Mercosur FTA.</li> </ul> <p>In January 2017 I was appointed Rapporteur for the Selection of Middle Managers and Advisors.</p>
<p><b>1/2014 - 11/2014</b>  Employer  Sector  Activities / responsibilities</p>	<p><b>Director ad interim</b>  <b>European Commission, TRADE.DGA1.D</b>  European Institution</p> <p>I was appointed Acting Director for DG TRADE Directorate D in October 2013 (confirmed interim through Commission decision as from 6 January 2014). In addition to the tasks specified for my post as Director (s. above), during my acting I was most active on EPA negotiations, fisheries, multilateral liberalisation of Environmental Goods as well as WTO related Aid for Trade.</p>
<p><b>1/2012 - 8/2015</b>  Employer  Sector  Activities / responsibilities</p>	<p><b>Head of Unit</b>  <b>European Commission, TRADE.DGA1.D.2</b>  European Institution</p> <p>The unit resulted from a merge of two existing units in charge of Economic Partnership Agreements (EPAs) and I was appointed EU negotiator for all regions. In this capacity I concluded the three outstanding EPAs - West Africa, SADC and East Africa Community – covering in total 27 countries, including South Africa.</p> <p>In addition to policy setting, negotiations and implementation of all EPAs, the unit covered relations with ACP institutions as well as with the African Union.</p>
<p><b>1/2010 - 12/2011</b>  Employer  Sector  Activities / responsibilities</p>	<p><b>Head of Unit</b>  <b>European Commission, TRADE.DGA1.D.2</b>  European Institution</p> <p>The Unit was in charge of overall EPA strategy and negotiations in three EPA regions (Caribbean, West and Central Africa). My tenure coincided with the overhaul of EU policy vis-à-vis ACPs to unlock the stalemate in the negotiations. The unit was also in charge of relations with ACP institutions and communication with Civil Society.</p>
<p><b>6/2001 - 1/2010</b>  Employer  Sector  Activities / responsibilities</p>	<p><b>EU Lead Negotiator for WTO-DDA Non-Agricultural Market Access (NAMA) and Coordinator of WTO Market Access and Customs Matters</b>  <b>European Commission, TRADE.F.1 and from 2007 TRADE.G.3</b>  European Institution</p> <p>I was appointed ad personam as the EU Lead Negotiator for market access for industrial goods, fish and fish products (Non-Agricultural Market Access - NAMA) in the Doha round. I was tasked with the definition of the EU NAMA positions and representation of the EU in the WTO, including Ministerial Conferences. In this capacity, I worked in close and personal contact with Directors-General and Commissioners.</p> <p>As head of the sector for Market Access and Customs Matters I was in charge of all customs-related WTO files (classification, origin, pre-shipment inspection, valuation), GATT Article XXIV (compensation for EU enlargement). I was also in charge of the Energy Charter Treaty.</p>
<p><b>9/1999 - 11/2001</b>  Employer  Sector  Activities / responsibilities</p>	<p><b>Administrator for Non-Preferential Rules of Origin</b>  <b>European Commission, DG TAXUD B.4</b>  European Institution</p> <p>Commission lead for negotiations on non-preferential rules of origin in the WTO Harmonization Work Programme (HWP). I was tasked with defining the EU position, drafting EU papers for the WTO and briefs for my hierarchy. I contributed to the successful steer by DG TAXUD of the Geneva process preceding the launch of the DDA round in Doha.</p>

5/1988 - 9/2001  
Employer  
Sector  
Activities / responsibilities

**Interpreter**  
**European Commission, SCIC 38B10**  
European Institution  
SCIC - Italian Language Unit: Interpreter "cheval/double booth" EN-IT from the following languages: DE, ES, FR and PT.

From 1996 I as "China Desk" in SCIC I was in charge of the China Interpreting Training Project run with the Ministry of Foreign Trade and Cooperation of the People's Republic of China (MOFTEC).

## Education and training

### Main diplomas

11/1981 - 7/1987  
Institution

**Laurea in Interpretazione - Summa cum laude**  
Scuola Superiore di Lingue Moderne per Interpreti e Traduttori - Università di Trieste - Trieste, Italy  
University level education of at least 4 years  
Interpretation

Level  
Area(s)

## Languages

### Mother tongue

Italian  
Spanish

	Listening	Reading	Spoken interaction	Spoken production	Writing	Competition language
French	C2	C2	C2	C2	C1	
Portuguese	C2	C2	C1	C1	B2	
English	C2	C2	C2	C2	C2	
German	C1	C1	B2	B1	B1	

## Knowledge

- Agriculture
  - Agro-food industry
  - Plants, animals and food production
- Fishery and maritime affairs
- Enterprise and markets
  - Industry and enterprise
  - Smes and entrepreneurship
  - Goods and sectoral policies
  - Eu's internal/single market
- Trade
  - Trade eu instruments
  - Trade and development matters
  - Trade relations
  - External trade
  - Trade treaties (bilateral and multilateral)
    - Eu policy on bilateral trade agreements
    - Free trade agreement (fta)
    - General agreement on tariffs and trade (gatt)
  - Wto, system and procedures
    - Trade facilitation negotiations (wto)
    - World trade organisation (wto) policies
- Taxation and customs
  - Customs
    - Rules of origin

- Budget, finance, contracts and accounting
  - Budget and finance
    - Budgetary rules and procedures
- Policy
  - Policy analysis
  - Policy development
  - Policy implementation
  - Policy monitoring
  - Policy coordination
- Law
  - Legislative work
- Law enforcement
- Evaluation and quality management
- Operational and administrative support and resources
  - Organisation and administration of support offices
    - Administrative rules and procedures of the institution
- Health
- Human resources management
  - Remuneration, rights and obligations
    - Staff ethics and conduct
    - Code of good conduct
- Classification, standards and nomenclatures
  - Tariff (taric code)
- Information and document management
  - Document management
    - Treatment of classified or sensitive information
- Work/policy management and coordination (high level)
- Internal management and coordination (dg/service/company)
  - Horizontal coordination
    - Activity based management (abm)
    - Strategic planning and programming (spp)
- Representation and negotiation
- International relations (generic)
  - Multilateral international agreements and negotiation methods and procedures
  - International organisations and agreements
  - External relations
    - Principles of external relations
    - Eu external assistance instruments
  - Eu foreign relations (excl security and defence)
    - Organisation for economic co-operation and development (oecd)
  - International cooperation and development
    - Cooperation with developing countries
    - Eu - african, caribbean and pacific (acp) economic partnership agreement (epa)

## Competencies

- Analysing and problem solving
- Communicating
- Delivering quality and results
- Working with others
  - Knowledge sharing
- Leadership
  - Ability to lead a team
  - Capacity to allocate tasks and organise work
  - Capacity to plan and manage resources
  - Global vision (360 degrees)