



Curriculum Vitae

Personal information **RAMOS SARA**

Work experience

Employer: Spanish Medicine Agency

- Start date: 01/2022
- End date:
- Position: Regulatory Affairs Officer at Procedure Management Department
- Activities: Validation of Variation Applications. Sunset Clause management.
- Country: Spain

Employer: Aristo Iberia Spain

- Start date: 02/2016
- End date: 09/2020
- Position: Supply chain management
- Activities: Full responsibility for launches of new products in Spain and Portugal and management of optimum stock of tender products. Daily contact with international suppliers. Management of Purchase orders, product reception, invoices and complaints. Daily contact with Regulatory, Business Department, Sales, Planning and Quality Department
- Country: Spain

Employer: Eli Lilly and Company Spain, Import and Export Department, Madrid, Spain

- Start date: 04/2014
- End date: 02/2016
- Position: Export Supply Chain Coordinator
- Activities: Full responsibility for order receipt and handling, along with follow up of orders throughout the whole order cycle. Anticipate customer expectations and identify best cost effective solutions. Responsible of the day to day management of the customer service team including customer inquiries, sale (pre-order sale), damaged stocks, returns, complaints, refund, queries tracking, register online and/or to process orders. Daily contact with the affiliates and internal communication with other departments (quality department, planning, product leaders, labelling coordinators, regulatory affairs,...) Shipping scheduling, considering the optimum sequence to reach both consolidation and target dates. Weekly analysis of high/low stock in the different affiliates (demand changes, high sales, expired stock...) Actively contribution to the business goals, in particular for Exports and Customs.
- Country: Spain

Employer: AstraZeneca Pharmaceutical Spain, Medical Department, Madrid, Spain

- Start date: 02/2012
- End date: 02/2013
- Position: Medical Regional and Medical Affairs Junior
- Activities: Reviewing protocols for Clinical Trials and Non Interventional Studies. Supporting the Pharmacovigilance Team in the management of responses to Adverse Events. Establishing relations with the Key Opinion Leaders (KOLs). Ensuring optimal information/communication with other areas or departments of the company (Marketing, Sales, Clinical Operations...). Supporting the Nominated Signatory Team on all marketing material approval before release. Reviewing and approving Round Table requests. Preparation for the launch of new products. Bibliographic searches.
- Country: Spain

Education and training

Subject: Centro de Estudios Superiores de la Industria Farmacéutica (CESIF), Madrid

- Start date: 10/2011

- End date: 10/2012
- Qualification: Master Degree in Pharmaceutical and Parapharmaceutical Industry
- Organisation:
- Country: Spain

Subject: University of Salamanca, Salamanca

- Start date: 09/2006
- End date: 09/2011
- Qualification: Degree in Pharmacy, 2006-2011
- Organisation:
- Country: Spain

Additional information

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